# ANNUAL REPORT 2015



# COLOMBO COMMERCIAL FERTILIZERS LTD Dalupitiya Road, Hunupitiya, Wattala

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#### **VISION**

To be the benchmark

of a well runs Government owned organization

by Positively contributing

towards the enhancement

of the Sri Lankan Agricultural industry

Through the swift manufacture

and distribution all agro related products and services.

## **MISSION**

To be the market leader whilst being the premier fertilizer distributer and manufacturer in the country

and taking pride in participating in the execution of the GOSL vision on the agricultural sector, exploring avenues for self-sustainability through product diversification, focusing on delivering quality products, and being receptive to needs of all stake holders of the organization.

#### Values

Accountability
Oversight
Transparency
Protection of Environment
Quality
Sustainability
Incentives

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# 1 Accountability

#### 1.1 . Chairman's Review

#### **Achievements**

As per the Government fertilizer subsidy program the Colombo Commercial Fertilizers Ltd (CCF Ltd) has been engaged in distribution of 35% of subsidized paddy fertilizers to the farmer community. Apart from the paddy fertilizer, the company distributes fertilizers to other crops also from our Central warehouse and 18 regional stores across the country in accordance with the allocation made by National Fertilizer Secretariat.

During the period of accounting year 2014/15, CCF has imported 139,580 MT fertilizers in all three varieties (Urea, TSP & MOP) and during the same period has distributed 99,896 MT fertilizers for the Paddy Crops, apart from the Paddy fertilizers CCF Ltd has distributed 42,976 MT fertilizers for other field crops. Turnover of CCF during the period under review was Rs. 1,582 million which was generated a net profit of Rs. 282 million after tax. There was a significant changes in the Management of CCF Ltd after January 2015 and accordingly a new Chairman and Board of Directors were appointed by the Government to run the Company in most efficient manner.

#### Contribution to consolidated fund

During the financial year the CCF has estimated to pay of Rs. 155 million being income tax to the Department of Inland Revenue.

#### **Audit report**

The Audit reports on the Financial Statements of the company are given in page 19 to 24.

#### **Financial Statements**

The Financial Statements of the company are given on page 25 to 28.

#### **Accounting policies**

Accounting policies adopted in the preparation of the Financial Statements of the company are given on page 29 to 42.

Colombo Commercial fertilizers Ltd.

**Future outlook** 

The Company has planned to construct a warehouse complex to store fertilizer at Hambantota

closer to the Maganthota Mahinda Rajapaksha Port as a strategy to reduce cost of transport, be

nearer to the farmer community in south and reduce the congesting status of Colombo port

while using all facilities at this new port.

Acknowledgments

On behalf of the board I take this opportunity to thank Senior Managers, Executives, Clerical

and Allied Staff and all the employees of CCF Ltd to achieve the targets of the company. Their

hard work, dedication efficiency and commitment to effectively implementing the plans and

strategies of CCF Ltd.

I appreciate the co-operation and the contribution extended by the Board of Directors to achieve

the targets of CCF Ltd. Specially, I take this opportunity to thank the Director, National

fertilizer Secretariat and his staff for their continuous assistance, support and guidance extended

in respect of planning fertilizer procurement for the smooth flow of distribution program

without any short comings or any complaints. My thanks also goes to the Director General,

Department of Treasury Operations and Director General, Development Finance and their Staff

for their assistance to settle our LC bills on time. I also thank, the Chairman and the staff of

People's Bank Corporate division and Wattala Branch in granting facilities to CCF to establish

Letters of credit for the Imports. My thanks are also due to each and every stake holders of the

company for their contribution towards the physical and financial progress of this company.

I sincerely grateful to the Honorable Minister of Agriculture, Secretary to the Ministry, all

Officials and Staff members of the Ministry of Agriculture and Commissioner General of

Agrarian Services, the officers of Agrarian Services Centers across the country, who have

extended their valuable assistance and co-operation to discharge our duties for the betterment of

farmer community and in general, to the people of our country.

THUSITHA HALLOLUWA

**CHAIRMAN** 

COLOMBO COMMERCIAL FERTILIZERS LTD.

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#### 1.2 Board of directors

Category Name of the Director

Chairman Mr. Thussitha Halloluwa

Executive Director Mr. Chaminda Kumara Liyanage

Director Mr. W.K.D.T. Waragoda

Director Mr. N.P.V.C. Piyathilaka

Director Mr. T. Malith Perera

Director Mr. P.A.S.A. Kumara

Director Mr. D.H.L. Silva

Company Secretary Mr. S.P. Morawaka (Attorney at Law)

# 1.3 Audit and Management Committee

Mr. P.A.S.A. Kumara

 Mr. N.P.V.C. Piyathilaka
 Mr. T.M. Perera
 Mrember

 Mrs. R.P. Sunanda Pathmini

 Observer

 Mr. P.L. Namasena

 Observer

 Mr. H.V.A.J. Wijesiri
 Convener

# 1.4 Senior Management Committee

Mr. H.N. Ariyadasa Finance and Administration Manager
 Mr. K.K. Somasundaram Procurement and Supplies Manger
 Mr. J. C. Wickramesinghe Processing and Distribution Manager

4. Mr. Y.A D.Percy Wijerathne Distribution Manager5. Mr. H.V. A. J Wijesiri Chief Internal Auditor

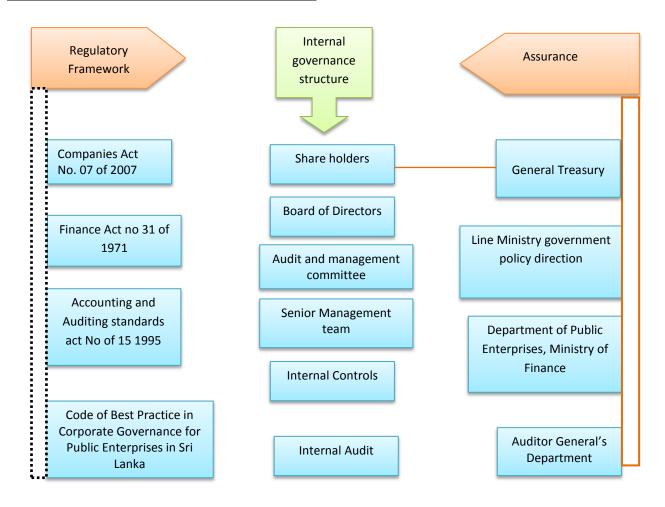
#### 1.5 Corporate governance

CCF operates in very complicated regulatory environment and external mechanisms assert on implementation of state political policy directions. Corporate Governance involves the major issues relating to public policy of national importance and not limited to the narrow interests of shareholders with a direct financial stake in the firm find in private sector.

Arrangements of activities and practices within CCF are determined by the policy and institutional framework of which the CCF operates. State policy framework, state programs, high accounting and auditing standards and well-timed imports and efficient supply of our product- fertilizer are the basic elements that exert disciplinary pressures on CCF. Thus efficient management is the vital factors determining Corporate Governance structures and practices.

In CCF Corporate Governance is more critical and more challenging than in privately owned business enterprises. It is more vital because CCF is engaged in the provision of fertilizer to paddy crops. It is a strategic sectors of the national economy, which affect directly and indirectly to the interests of a entire households of the nation, moreover, ours performance has a direct impact on nations life and macroeconomic stability.

# Frame work of corporate governance of CCF



#### Thorough the above framework of governance CCF achieve the followings

# **Accountability**

The Board of Directors of CCF takes every possible action to fulfill the government objectives and other stakeholders' requirement while protecting the assets and value of the Company;

#### **Oversight**

Board of Directors performs administration actively and effectively over management and the operates of CCF to safeguard the best interests of the General Treasury – State and other stakeholders:

#### **Transparency**

Board of Directors takes every attempts to disclose information timely and accurately to government authorities, other stakeholders and to the market about the operations, finances and prospects of the company;

#### **Incentives**

Board of Directors adopts the policy in recruiting, motivating and retaining the best-qualified personal as its senior management members;

# 2. Performance highlights

# 2.1 Market position

With the initiation of Government Fertilizer subsidy Scheme in the year 2005, aiming to distribute main paddy Fertilizers Urea, MOP and TSP. at subsidized price of Rs.7,000 per MT to entire country. Highly competitive open market of paddy Fertilizer with large number of private sector companies were competing each other become exclusive government owned market with CCF Ltd and CFC Ltd. The market for fertilizer for other crops was left for private sector companies.

The Government entrusted to implement these vast operations to its own two companies, i.e. Ceylon Fertilizer Co Limited and CCF. The CCF was allocated about 35% of market share. Since then market roll and strategies of CCF were changed from effective competitor to efficient importer and distributor.

In 2011 Government Fertilizer subsidy Scheme was extended to the fertilizer for other crops too ceiling the prices of other crops fertilizer to Rs. 24,000 per MT. Covering private sector sales too. With the ceiling of prices of other crops fertilizer the important of the price as market strategies was changed and market efficiency becomes the new strategy.

Thus the market strategies of price war were changed into efficient and effective market strategies. CCF too adjusted our strategies accordingly.

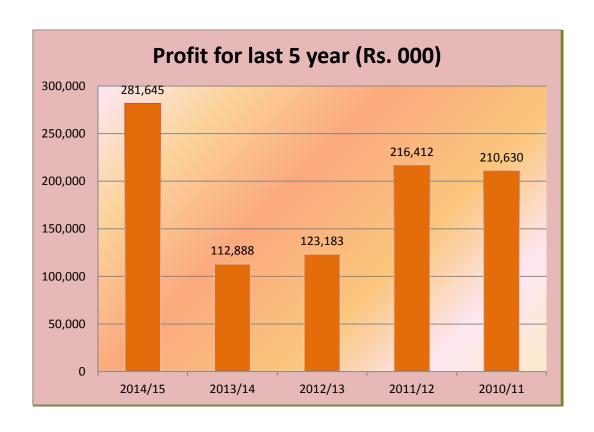
# 2.2 Company performance

In 2014/15 the company achieved the distribution targets and turn over targets set for the year. Weather conditions are always become decisive factor in deciding the extent of cultivation and demand for fertilizer.

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# 2.3 Financial highlights and achievements

	2014/15	2013/14	2012/13	2011/12	2010/11			
Financial performances (Rs. 000)								
Revenue	1,581,875	1,052,299	866,809	982,118	1,070,228			
Net Finance Cost	58,809	48,589	(1,758)	20,063	(67,609)			
Gross Profit	206,511	43,560	208,325	407,265	309.297			
Profit (Loss) before Tax	436,529	208,985	181,929	314,143	326,514			
Net Profit for the year	281,645	112,888	123,183	216,412	210,630			
Financial Position (Rs. 000)								
Total assets	18,752,168	15,819,544	13,047,192	10,847,571	14,330,092			
Shareholders fund	1,636,228	1,368,583	1,459,950	1,346,767	1,131,546			
Information per ordinary shares (Rs.)								
Earnings per share	28	11	12	22	21			



#### 2.4 History of the Company

Colombo Commercial Company was a British owned company incorporated in the year 1872 in Great Britain in order to carry out its business operations in Ceylon (Sri Lanka). Since the year 1872, up to 1976, over a period of 100 years this company was managed and administered by the Britishers from their head office based in London.

On 14<sup>th</sup> January 1976 Government of Sri Lanka vested, Colombo Commercial Company (Fertilizers) Ltd under the Business acquisition Act. No. 35 of 1971 and changed its name as "Government owned Business Undertaking of Colombo Commercial Company (Fertilizers) Limited."

- After the vesting, this company was managed and administered by the Competent Authority appointed by the Government of Sri Lanka.
- On 04<sup>th</sup> October 1989, the CCF was converted into public company under Conversion of State Corporations or Business Undertakings into public companies Act. No. 23 of 1987 incorporated and renamed as Colombo Commercial Fertilizers Ltd. The company issued its total share capital of 10,000,000 shares at Rs. 10/= each amounting to Rs. 100,000,000 to Secretary to General Treasury.
- In July 1994 the company was privatized under the policy of then Government and 90% of the shares were transferred to the private management on keeping the balance 10% with the General Treasury with expectation to be transferred to the employees later.
- On 20<sup>th</sup> January 1997, the shares of the company were re-vested to the General Treasury, under Rehabilitation of Public Enterprises Act. No. 29 of 1996, due to breach of contract between the General Treasury and the private management and labour unrest was prevailed in the company,
- Under re-vesting program administration of the company was placed under a competent Authority and supervision of operation of the company was assigned to then line ministry.
- On 10<sup>th</sup> June 2011, Board of Directors was appointed for the administration of the Company.

#### 2.5 Events during the year ended 31.03.2014

- Conducting training programs for enhancement of skill of internal staff.
- Initiation of a project in improvement of Information Technology to aiming to expanding to Enterprise Resource Planning system.

# 3. Management discussion and analysis

Under Government Fertilizer Subsidy program decided to continue to distribute main three fertilizers Urea, MOP and TSP at Rs, 7,000 per MT.

National Fertilizer Secretariat (NFS) is the government arm which decides the fertilizer requirement of the country for paddy cultivation based on the cultivable land under two main season Yala and Maha in accordance with the recommendation made by the relevant research institutions.

Thus paddy fertilizers under Government Fertilizer Subsidy scheme are distributed the direction of the NFS through 557 ASC net - Work Island wide

In 2010 the fertilizer for other corps also were brought under the umbrella of subsidy scheme by controlling the price of one MT to Rs. 24,000

Government has set the sales prices as

Subsidized paddy fertilizer at Rs. 7,000 per MT Subsidized other crop direct fertilizer at Rs. 24,000 per MT Subsidized other crop mixed fertilizer at Rs. 26,000 per MT

#### Sales discounts for FY 2014/15

As determined by NFS, for purchases of one M.T. of paddy by ACS are given discounts on the following basis

Rs. 330 for purchase made from DFSs

Rs. 314 for purchases from stores complex at Hunupitiya for ACS situated beyond 30 KM from Hunupitiya

Rs. 290 for purchases from Hunupitya with approval of NFS

CCF operates as one of two main government fertilizer distributors for paddy cultivation in Sri Lanka. NFS has allocated to CCF to distribute and sell about 35% of total paddy fertilizer requirements to paddy cultivation.

CCF deals very limited quaintly of other crop fertilizer

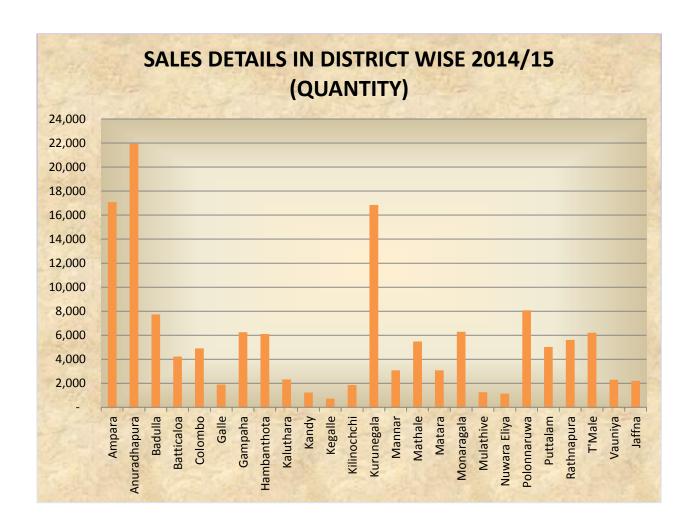
#### 3.1 Business review

Participation in distribution of paddy subsidy and sales of other fertilizer during last two was as follows:

Type of Fertilizer	Total quantity MT		
	2014/15	2013/14	
Urea Paddy	64,292.675	61,465.800	
MOP Paddy	19,561.000	18,477.700	
TSP paddy	16,042.200	15,987.700	
Urea Other crops	31,304.684	14,006.115	
MOP other crops	5,893.061	3,431.941	
TSP other crops	5,778.332	2,586.582	
Other fertilizers	589.116	506.662	

# Sales made during financial year 2014/15 in accordance with the districts

Sales operations are carried out in 25 districts under 18 sub stores the highest sales volume was achieved in Ampara district and Anuradahapura District as shown in the chart and the table.



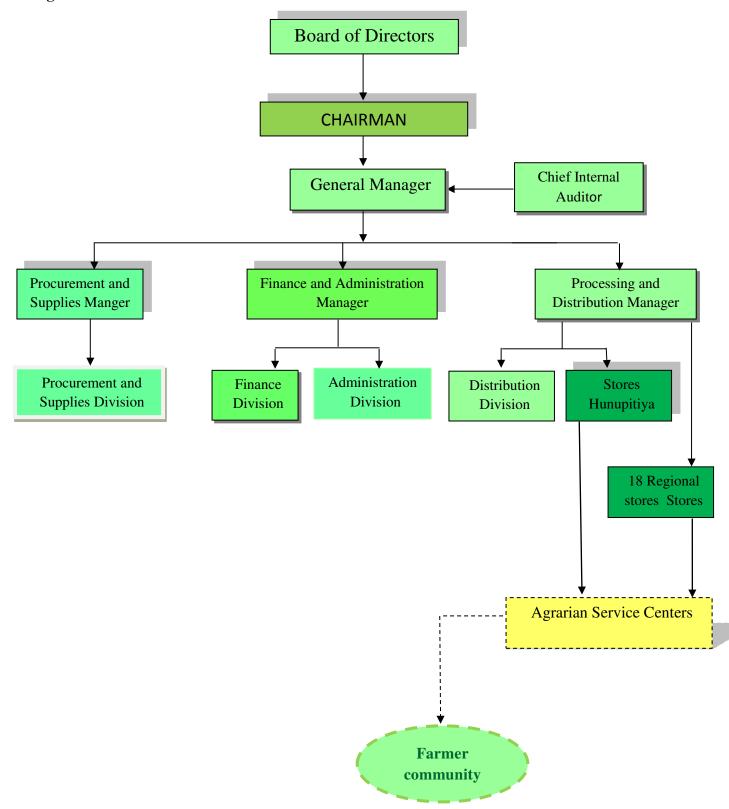
# $SALES\ DETAILS\ IN\ DISTRICT\ WISE.\ (QUANTITY)$

D: 4 : 4	Ty	Total		
District	Urea	T.S.P.	M.O.P	(MT)
Ampara	12,147	2,360	2,572	17,079
Anuradhapura	14,939	3,762	3,230	21,930
Badulla	4,847	962	1,929	7,738
Batticaloa	3,074	587	573	4,235
Colombo	3,734	608	567	4,909
Galle	840	377	683	1,900
Gampaha	3,905	648	1,699	6,252
Hambantota	3,948	993	1,169	6,110
Kalutara	932	478	909	2,319
Kandy	769	176	285	1,230
Kegalla	273	145	306	725
Kilinochchi	1,239	284	330	1,853
Kurunegala	10,852	2,752	3,240	16,844
Mannar	2,111	449	525	3,085
Matale	3,858	1,005	613	5,475
Matara	1,734	493	853	3,080
Monaragala	4,203	1,044	1,051	6,297
Mulativu	843	191	222	1,256
Nuwaraeliya	753	178	205	1,136
Polonnaruwa	5,519	1,248	1,305	8,072
Puttalam	3,338	794	894	5,026
Rathnapura	3,949	818	845	5,612
Trincomalee	4,246	930	1,036	6,212
Vavuniya	1,540	370	382	2,293
Jaffna	2,001	168	35	2,204
Total	95,597	21,821	25,454	142,872

# 3.2 Organizational structure and distribution net work

As the prices and volume of fertilizer are fixed the prospect of the company is depend on the efficiency and effectiveness of company organizational structure and distribution channel.

# **Organization chart of CCF**

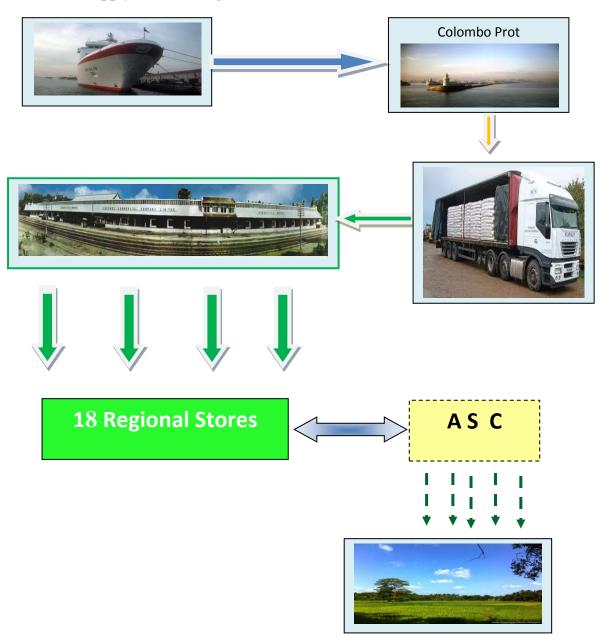


# 3.3 Supply chain management

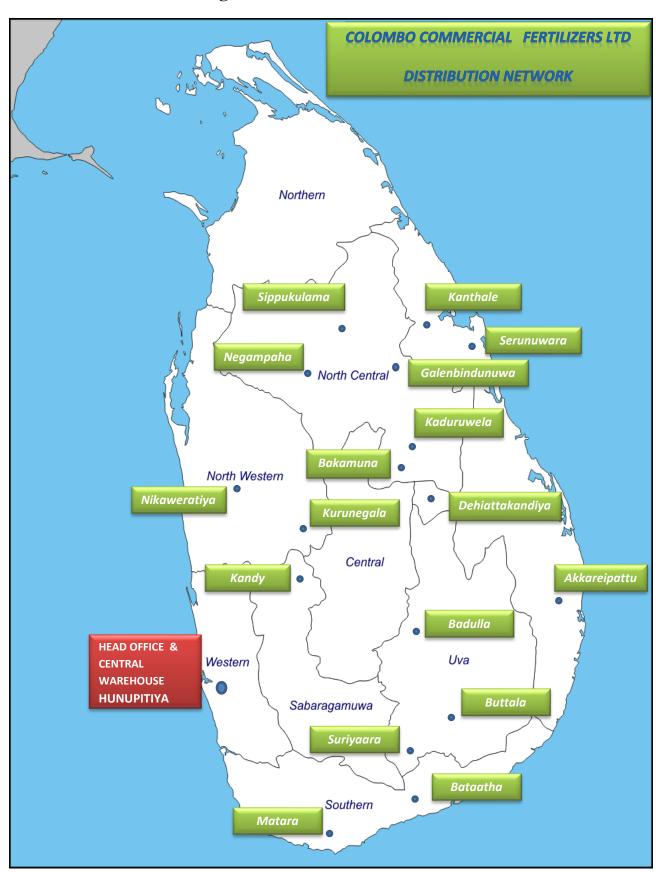
Planning, execution, control, and monitoring of supply chain activities are come under Supplies and shipping Manager. He is responsible to the management of upstream and downstream value-added flows of fertilizer, and related information among suppliers, company and state institution.

Main objective of CCF in supply chain strategies is to link the chains that work together efficiently to create customer satisfaction at the end point of delivery to the farmer community As a consequence, costs must be lowered throughout the chain by driving out unnecessary expenses, movements, and handling. The main focus is turned to efficiency and added value,

# Flow of supply chain management

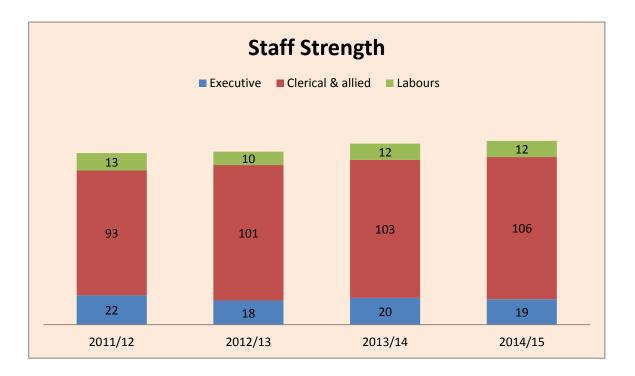


# Distribution network of regional stores



# 3.4 Human capital indicators

Employees of the organization are considered as our human capital. CCF gradually increased our carder strength as demand by the working environment.



CCF has very strong young human capital that assists our future sustainability in immense ways.

# 3.5 Human Capital Financial review

Year	2014/15	2013/14	2012/13	2011/12
Revenue per employer (Rs. 000)	11,547	7,795	6,719	7,497
Profit per employee (Rs. 000)	2,056	836	956	1,652
No of Employees	137	135	129	131

#### 4. Financial Reporting

# 4.1 Review by the Board of Directors

#### Our product

Our company was in the service to the nation more than centuries still maintain the same spirit of service keeping our name among farmer community all over country. Currently the most of our efforts are concentrated to extend the benefit of Government fertilizer subsidy paddy fertilizer in time to the farmer community.

This company is having a very popular name among the farmer communities under our brand name 'Commercial Pohora' and distributes 35% of the paddy fertilizers across the country under the 'Commercial Pohora' brand name. Apart from the distribution to paddy crops CCF Ltd does distribute considerable volume of fertilizers to other field crops, such as Tea, Coconut, vegetable and other minor export crops also.

#### Our strength

The corporate plan for the year 2011 - 2016 and the operational plan for 2012 - 2015 have been formulated and implementing in the process of the annual procurement plan has been formulated based on the total national requirement of fertilizers with the assistance of National Fertilizer Secretariat and the Ministry of Agriculture. The annual distribution plan also formulated with the assistance of National Fertilizer Secretariat and the Ministry of Agriculture and was implemented satisfactory to all the stake holders of the company.

#### Our achievement during year

CCF Ltd adapted and published financial reports in compliance with the International Financial Reporting Standards (IFRS) and Sri Lanka Accounting Standards (LKAS).

The company's permanent cadre and scheme of recruitment procedure was introduced with approval of the Department of Management Services. In order to enhance the efficiency and productivity of the company's staff, CCF Ltd has arranged for the short term training programmers.

During the said financial period CCF Ltd has earned a profit before tax of Rs. 437 million against to the earlier year 2013/14 of Rs. 209 million.

#### **Our Future outlook**

CCF is currently in the process of implementation the computer networking system linked to Enterprises Resources Planning system to suit the requirement of the company's business environment this activity are in the initial stage and expected to be implemented in full from the year 2015/2016 financial year.

#### **Our Corporate governances**

During the reporting year 12 Board of Directors meetings were held.

All cadre requirements and promotions are subject to the approval of Board of Directors.

All the policy decisions are formulated and broader strategies are discussed in the board room. Operational activities are subject to our directions, guidance and reviews.

All importance matters relating required closer scrutiny are diverted through Management committee.

During the year under review six Audit and Management committee meetings were held.

Senior management committee formulates the details programs and work plan with aim to achieve effective and efficient operational results.

Mr. Thussitha Halloluwa

Chairman

Mr. Chaminda Kumara Liyanage

**Executive Director** 

Mr. W.K.D.T. Waragoda

Director

Mr. N.P.V.C. Piyathilaka

Director

Mr. T. Malith Perera

Director

Mr. P.A.S.A. Kumara

Director

Mr. D.H.L. Silva

Director

Mr. S.P.Morawaka (Attorney at Law)

**Company Secretary** 

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Colombo Commercial fertilizers Ltd.

# Statement of Directors' Responsibilities

The Directors are responsible under Sections 150 (1), & 151 of the Companies Act No. 07 of 2007, to ensure compliance with the requirements set out therein to prepare Financial Statements for each financial year giving a true and fair view of the state of affairs of the Company as at the end of the financial year and of the comprehensive income statement of the Company for the financial year.

The Directors are also responsible, under Section148, for ensuring that proper accounting records are kept to enable for determination of financial position with reasonable accuracy, preparation of Financial Statements and audit of such statements to be carried out readily and properly.

The Board accepts responsibility for the integrity and objectivity of the Financial Statements presented. The Directors confirm that in preparing the Financial Statements, appropriate accounting policies have been selected and applied consistently while reasonable and prudent judgments have been made so that the form and substance of transactions are properly reflected.

They also confirm that the Financial Statements have been prepared and presented in accordance with the Sri Lanka Financial Reporting Standards (SLFRS), Sri Lanka Accounting Standards (LKAS) and Companies Act No. 07 of 2007.

Further, the Financial Statements provide the information required by the Companies Act.

The Directors are of the opinion, based on their knowledge of the Company, key operations and specific inquiries that adequate resources exist to support the Company on a going concern basis over the next year. These Financial Statements have been prepared on that basis.

The Directors have taken reasonable measures to safeguard the assets of the Co. and, in that context, have instituted appropriate systems of internal control with a view to preventing and detecting fraud and other irregularities. As required by Section 56 (2) of the Companies Act, the Board of Directors has authorised distribution of the dividend now proposed, being satisfied based on information available to it that the Company would satisfy the solvency test after such distribution in accordance with Section 57 of the Companies Act, and have sought in respect of the dividend now proposed, a certificate of solvency from the Auditors.

The report of the Auditors, shown on page 19 on words sets out their responsibilities in relation to the Financial Statements.

#### **Compliance Report**

The Directors confirm that to the best of their knowledge, all statutory payments relating to employees and the Government that were due in respect of the Company as at the Financial Position date have been paid or where relevant, provided for.

S.P. Morawaka

Monoch

By order of the Board

Colombo Commercial Fertilizers Ltd.

Secretaries

# Chairman's and Financial Manager's Responsibility Statement

The Financial Statements of Colombo Commercial Fertilizers Ltd., as at 31st March 2015, are prepared and presented in compliance with the requirements of the following.

- Sri Lanka Financial Reporting Standards and Sri Lanka Accounting Standards issued by the Institute of Chartered Accountants of Sri Lanka;
- Companies Act No. 07 of 2007;
- Code of Best Practice on Corporate Governance issued by the General Treasury

We confirm that the significant accounting policies used in the preparation of the Financial Statements are appropriate and are consistently applied, as described in the Notes to the Financial Statements. The prescribed Accounting Standards have been adopted without any deviations. The significant accounting policies and estimates that involved a high degree of judgment and complexity were discussed with the Audit Committee and our External Auditors.

We have also taken proper and sufficient care in installing systems of internal control and accounting records, to safeguard assets, and to prevent and detect frauds as well as other irregularities. These have been reviewed, evaluated and updated on an ongoing basis. Reasonable assurances that the established policies and procedures of the Company have been consistently followed were provided by periodic audits conducted by company's internal auditors. However, there are inherent limitations that should be recognised in weighing the assurances provided by any system of internal controls and accounting.

The Audit Committee of the Company meets periodically with the Internal Auditors and the Independent Auditors to review the effectiveness of the audits, and to discuss auditing, internal control and financial reporting issues. The Independent Auditors and the Internal Auditors have full and free access to the Audit Committee to discuss any matter of substance.

The Financial Statements were audited by Auditor General of Democratic Socialist Republic of Sri Lanka

Thussitha Halloluwa

Chairman

H.N. Ariyadasa

Finance Manager

The Chairman
Colombo Commercial Fertilizer Limited

Report of the Auditor General on the Financial Statements of the Colombo Commercial Fertilizer Company Ltd for the year ended 31 March 2015.

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The audit of financial statements of the Colombo Commercial Fertilizer Company Ltd for the year ended 31 March 2015 comprising the statement of financial position as at 31 March 2015 and the statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory information was carried out under my direction.

## 1.2 Management's Responsibility for the Financial Statements

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The management is responsible for the preparation and fair presentation of these financial statements in accordance with Sri Lanka Accounting Standards and for such internal control as the management determines is necessary to enable the preparation of financial statements that are free from material misstatements whether due to fraud or error.

#### 1.3 Auditor's Responsibility

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My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Sri Lanka Auditing Standards consistent with International Auditing Standards of Supreme Audit Institutions (ISSAI 1000-1810). Those Standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatements of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

#### 2. Financial Statements

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#### 2.1 Opinion

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In my opinion, the financial statements give a true and fair view of the financial position of the Colombo Commercial Fertilizer Company Ltd as at 31 March 2015 and its financial performance and cash flows for the year then ended in accordance with Sri Lanka Accounting Standards.

#### 2.2 Comments on Financial Statements.

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#### 2.2.1 Sri Lanka Accounting Standards

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In accordance with Sri Lanka Accounting Standard 19, retirement benefits for the year under review had not been accounted by computing as per the projected unit credit method after identifying present day service costs, interest costs and actuarial profits and losses.

#### 2.2.2 Non-reconciliations

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According to the stock books of the main stores at Hunupitiya, the stock of fertilizer was 23,911.22 Metric Tons as at 31 March 2015. However, a difference of 388.27 Metric Tons were observed as it was 23,522.95 Metric Tons according to the financial statements.

#### 2.3 Accounts receivable

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The following observations are made.

- (a) The trade debtors balance as at 31 March 2015 amounted to Rs. 56,957,862 including the loan balance of Rs. 11,791,091 receivable from 45 Agrarian Services Centers. Of that, a sum of Rs. 5,281,596 receivable from 24 Agrarian Services Centers was more than 05 years old, and action had not been taken adequately to recover those loan balances.
- (b) A sum aggregating to Rs. 8,042,989 remained recoverable from the Ceylon Fertilizer Company since 2007/2008 up to 2010/2011, had not been recovered even up to the end of the year under review.
- (c) Even though a sum of Rs. 25,761,062 had been provided for impairments of debtors, approval of the Board of Directors had not been obtained in that connection.
- (d) Action had not been taken to recover loan balances amounting to Rs. 36,171,884 due since the period prior to the commencement of the fertilizer subsidy scheme.

# 2.4 Non-compliances with Laws, Rules, Regulations, and Management Decisions

.....

The following non-compliances with Laws, Rules, and Regulations were observed.

# Reference to Laws, Rules and Regulations

Non-compliance

(a) Management Services Circular, No. 05/2014 of 21 November 2014, and Section 3.3 of Public Finance Circular, No. PF/PE/21 dated 24 May 2002.

Despite being stated that the annual Accounts should be presented to the Auditor General on time in order to pay the bonus , accounts for the year 2013/2014 had been presented on 04 August 2014 with a delay of 03 months. Nevertheless, a sum of Rs. 1,219,500 had been paid as bonus at Rs. 13,500 per employee.

#### (b) Government Procurement Guidelines

(i) Paragraph 5.4.8 (a)

The suppliers should provide a performance bond not less than 5 per cent of the estimated contract sum. However, 03 instances where performance securities had not been provided by transport contractors, were observed.

(ii) Paragraph 5.4.8 (b)

In spite of being stated that the securities provided by the contractors should be valid till 28 days beyond the intended date of completion of work, 14 instances, in which performance securities valid till 28 days after the completion of work had not been obtained, were observed.

#### 2.5 Transactions not Supported by Adequate Authority

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The following observations are made.

- (a) In spite of the recommendation made by the Board of Directors' meeting held on 22 December 2014 that approval of the Treasury should be obtained to make payments for the supply of transport facilities to a farmers' summit held in January 2015, a sum of Rs. 1,080,000 had been paid to the Board on 29 December 2014 without obtaining such an approval.
- (b) Without obtaining the approval of the National Fertilizer Secretariat, 4,771.04 Metric Tons of fertilizer used in paddy cultivation had been sold to be used for other cultivations in the year 2013/2014, whereas, 4771.04 Metric Tons of fertilizer imported in the year 2014/2015 to be used for other cultivations, had been transferred to fertilizer used in paddy cultivation.

#### 3. Financial Review

3.1

# Financial Results

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According to the financial statements presented, the financial result of the operations of the Company during the year under review had resulted in a pre-tax net profit of Rs.436,529,170 as compared with a pre-tax net profit of Rs.208,984,673 for the preceding year. Thus, an improvement of the financial result amounting to Rs. 227,544,497 was observed in comparing the profit of the year under review with that of the preceding year. This improvement had mainly been contributed by the increase in sales and subsidies by Rs. 162,951,183, and other income by Rs. 74,184,116.

## 3.2 Analytical Financial Review

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The following variances were observed in comparing the financial results of the year under review with that of the preceding year.

- (a) Due to the increase in sales of fertilizer used in paddy cultivation by 8 per cent and other crops by 106 per cent in the year under review, the overall sales had increased by 50 per cent.
- (b) As the profit margin per Metric Ton of fertilizer used in paddy cultivation was Rs. 350 and Rs. 4,000 for other cultivations, sales of fertilizer used in other cultivations had increased by 116 per cent. Hence, the gross profit had increased by 374 per cent.
- (c) As the Treasury had not paid the fertilizer subsidy on time, the Company had obtained short term loans amounting to Rs. 6,715,562,085 for settling the exchange bills representing an increase of 156 per cent as compared with the preceding year.

# 4. Operating Review

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#### 4.1 Management Inefficiencies

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Under the Issue order 56690, the fertilizer stores at Sapugaskanda had sent 17.5 Metric Tons of Urea to the stores in Akkarapattu on 03 December 2014. The Goods Receipt Note (GRN) bearing number 56521 had been issued to the effect that the stock of fertilizer had been handed over to the stores and accepted therein on 11 February 2015. The agreement number printed on the bags of fertilizer dispatched to the regional stores was 2014/CCF/UR/02, whereas the agreement number printed on the bags accepted by the stores was 2014/CCF/UR/07. The difference of the agreement numbers printed on bags of fertilizer had remained questionable in audit.

# **4.2** Operating Inefficiencies

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The following observations are made.

(a) A stock of fertilizer weighing 16.69 Metric Tons that had been received by the regional stores in Kantale on 05 August 2011 under the fertilizer subsidy scheme for other crops, had remained unsold even as at 05 January 2015.

- (b) It was observed that 7.8 Metric Tons of fertilizer for other crops received by the regional stores in Kandy on 27 January 2014, was slow-moving.
- (c) Ten instances were observed in audit where 05 contractors who accepted to provide transport for 10 districts in the year under review had continuously failed to provide Lorries adequately. However, action had not been taken to recover fines at Rs. 1,500 per day in accordance with Section 03 of the transport agreement.

#### 4.3 Transactions of Contentious Nature

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The following observations are made.

- (a) A sum of Rs. 575,000 had been given as grants to welfare organizations during the year under review contrary to objectives.
- (b) A sum of Rs. 11,008,504 had been paid to the staff of the Company as incentives during the year under review without approval of the Treasury, including a sum of Rs. 180,000 paid as an incentive to the Chairman who was not an employee of the Company.

#### 4.4 Identified Losses

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The following observations are made.

- (a) Stocks losses valued at Rs. 11,450,095 had incurred in the year under review in transit and due to substandard packaging.
- (b) A stock shortage of 90.75 Metric Tons costing Rs. 5,019,471 had been reported at the physical stocks verification carried out at 2 regional stores during the year under review. Nevertheless, action had not been taken to recover them from the parties responsible.
- (c) As the selected transport contractors had not provided lorries adequately for transporting fertilizer in Anuradhapura and Hambanthota districts in the year under review, a sum of Rs. 2,725,513 had been paid as additional transport charges for transporting fertilizer using external lorries.

#### 4.5 Un-economic Transactions

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The stocks at the fertilizer stores in Sapugaskanda which had been obtained on lease with effect from 12 May 2014, had exhausted since 03 December 2014. However, lease rent amounting to Rs. 1,774,271 had been paid for 2 months up to 11 February 2015 for the empty stores without taking steps to hand over the stores.

#### 4.6 Weaknesses in Contract Administration

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The following observations are made.

- (a) A newspaper advertisement had been published in July 2013 at a cost of Rs. 23,184 calling for quotations in order to maintain the labour services of the Company from September 2013 to August 2014. Another advertisement had been published in the same newspaper on the following day incurring a sum of Rs. 10,080 in order to nullify the previously published advertisement without justification, and the labour contract had been awarded to a private contractor from 2012 up to the year under review continuously.
- (b) Procurement for the construction of a vehicle park at the Head Office
  - (i) Service of a qualified person had not been obtained for the preparation of detailed estimates, BOQ s and designs for the aforesaid construction.
  - (ii) Only a period of 08 days had been allowed to present bids contrary to Paragraph 6.2.2 of the Government Procurement Guidelines. A sum of Rs. 669,773 had been paid sans a certification from an engineer / consultant on the completion of work in accordance with 8.12.2 of Procurement Guidelines.
  - (iii) Furthermore, the officer who prepared the estimates and designs, had also participated as a member of the Technical Evaluation Committee.

#### 5. Accountability and Good Governance

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# 5.1 Unresolved Audit Paragraphs

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The necessity for the preparation of an incentive scheme for the Company under the approval of the Treasury had been emphasized at the Committee of Public Enterprises meeting held on 05 July 2012. However, approval of the Treasury had not been obtained until 20 August 2015 for the scheme that had been prepared by 31 October 2014.

## 6. Systems and Controls

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Deficiencies in the systems and controls observed during the course of audit were brought to the notice of the Chairman of the Company from time to time. Special attention is needed in respect of the following areas of control.

- (a) Maintenance of Personal Files
- (b) Stores Control
- (c) Distribution Process
- (d) Control of Vehicles

W.P.C. Wickramaratne Acting Auditor General

# COMPREHENSIVE INCOME STATEMENT FOR THE YEAR ENDED 31 MARCH 2015

THE YEAR ENDED 31 MARCH	NOTE	2015	2014
Revenue	13	1,566,271,696	1,041,775,830
Subsidy on Cost of Sales	14 a	6,072,507,580	5,365,407,153
Cost of Sale	14 b	(7,432,268,472)	(6,363,623,362)
Gross Profit		206,510,804	43,559,621
Subsidy on Institutional Overheads	14 c	227,672,835	164,085,974
Other Income	15	74,372,694	54,675,903
		508,556,333	262,321,498
Administrative Expenses		(97,718,759)	(89,074,702)
Selling and Distribution Cost		(32,509,774)	(11,816,817)
Other Expenses		(607,163)	(1,034,547)
Profit from Operation		377,720,637	160,395,432
Net Finance Cost	16	58,808,532	48,589,241
Finance Income	16.a	(66,803,684)	(75,903,220)
Finance Expenses	16.b	7,995,152	27,313,980
Profit ( Loss) before Tax	17	436,529,170	208,984,673
Income Tax Expenses	18	(154,884,132)	(96,097,031)
Net Profit for the year		281,645,038	112,887,642
Basic Earnings per Share	19	28.16	11.29
Other Comprehensive Income			
<b>Total Comprehensive Income for the Year</b>		281,645,038	112,887,642

(Expressed in Sri Lankan Rupees)

#### STATEMENT OF FINANCIAL POSITION AS AT 31ST MARCH 2015

	NOTE	2014/2015 Rs.	2013/2014 Rs.
NON CURRENT ASSETS			
Property Plant and Equipments	20	338,728,081	327,945,303
Capital Work in Progress	21	1,078,857	1,078,857
	_	339,806,938	329,024,160
CURRENT ASSETS			
Inventories and other consumables	23	356,056,506	138,343,689
Trade and Other Debtors	24	17,001,876,435	14,415,302,158
Employees Loans and Advances	25	11,872,818	9,542,247
Deposits and Advances	26	14,898,179	4,266,032
Other Financial Assets	27	364,874,542	333,016,116
Cash at Bank	28	662,782,813	590,049,718
TOTAL CURRENT ASSETS	_	18,412,361,292	15,490,519,960
TOTAL ASSETS	<del>_</del>	18,752,168,230	15,819,544,120
TOTAL ASSETS	=	10,732,100,230	13,017,544,120
EQUITY AND LIABILITIES			
CAPITAL AND RESERVES	20	100 000 000	100 000 000
Stated Capital	29	100,000,000	100,000,000
Capital Reserve	30	1,683,685	1,683,685
Reconstruction and Revalue Reserve	31	288,947,577	288,947,577
Retained Earnings	_	1,245,596,942	977,951,904
	<del></del>	1,636,228,203	1,368,583,166
NON CURRENT LIABILITIES			
Retirement Benefit Obligation	32	11,912,670	9,179,603
Deferred Taxation	33	52,701,495	53,028,316
Interest Bearing Borrowings	34	1,472,280,899	5,005,000,899
	_	1,536,895,064	5,067,208,818
CURRENT LIABILITIES			
Interest Bearing Borrowings	34	11,010,460,928	4,294,898,843
Trade and Other Payables	35	4,420,610,316	4,758,679,621
Dividend Payable	36	12,000,000	10,000,000
Deposits and Advances Received	37	18,983,437	20,482,324
Statutory Payable	38	95,107,433	262,397,559
Accrued Expenses	39	21,882,848	37,293,789
TOTAL CURRENT LIABILITIES	_	15,579,044,963	9,383,752,136
TOTAL EQUITY & LIABILITIES	_	18,752,168,230	15,819,544,120
•	<u> </u>	, ,,	, , , , , , , , , , , , , , , , , , , ,

I certify that these Financial Statements of the Company comply with the requirements of the Companies Act No. 07 of 2007. Notes to the Financial Statements on pages 29 to 60 from an integral part of these Financial Statements.

FINANCE MANAGER

H.N. Ariyadasa

The Board of Directors is responsible for preparation and presentation of these Financial Statements.

Signed for and on behalf of the Board.

**CHAIRMAN** 

(A)

Thussitha Halloluwa

Dated July 08, 2015 at Colombo.

DIRECTOR

P.S.A. Athula Kumara

 $Figures\ in\ brackets\ indicates\ deductions.$ 

 $(Expressed\ in\ Sri\ Lankan\ Rupees)$ 

# STATEMENT OF CHANGES IN EQUITY

	SHARE CAPITAL	CAPITAL RESERVE	REVENUE RESERVE	REVALUA ION RESERVE	RETAINED EARNINGS	TOTAL
RETAINED BALANCE AT 31-03-2013 (Restated)	100,000,000	1,683,685	-	288,947,577	875,064,262	1,265,695,521
Net Profit/Loss for the Period	-	-	-	-	112,887,642	112,887,642
Dividend	-	-	-	-	(10,000,000)	(10,000,000)
RETAINED BALANCE AT 31-03-2014	100,000,000	1,683,685	-	288,947,577	977,951,904	1,368,583,163
Net Profit/Loss for the Period	-	-	-	-	281,645,038	281,645,038
Dividend	-	-	-	-	(14,000,000)	(14,000,000)
RETAINED BALANCE AT 31-03-2015	100,000,000	1,683,685		288,947,577	1,245,596,942	1,636,228,202

Figures in brackets indicates deductions.

(Expressed in Sri Lankan Rupees)

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2015

	2015	2014
Cash Flows from Operating Activities		
Profit Before Taxation	436,529,170	208,984,673
Adjustments for;		
Depreciation	23,520,969	17,952,199
Impairment of Property, Plant and Equipment	182,228	-
Sale of Property, Plant and Equipment	(1,736,230)	2 002 050
Gratuity Charge for the Year Interest Income	2,882,050	2,882,050
Interest Expenses	(66,803,684)	(75,903,220)
1	7,995,152 <b>402,569,654</b>	27,313,980 181,229,681
Operating Profit Before Changes in Working Capital	402,309,034	101,229,001
Changes in Working Capital		
Inventories	(217,712,817)	46,305,380
Trade and Other Receivables	(2,586,574,277)	(2,648,707,866)
Deposits and Advances	(10,632,147)	3,298,014
Employees Loans and Advances	(2,330,571)	1,859,725
Trade and Other Payables	(338,069,305)	4,231,572,011
Statutory receivable	(3,200,285)	(4,053,963)
Statutory Payable	(29,534,085)	<del>-</del>
Deposits and Advances Received	(1,498,887)	4,879,648
Accrued Expenses and Provision	(15,410,941)	18,602,245
Cash Generated from Operations	(2,802,393,660)	1,834,984,876
Gratuity Paid	(148,983)	(124,248)
Interest Paid	(7,995,152)	(27,313,980)
Taxes Paid	(289,766,710)	(70,085,969)
Net Cash Flow from Operating Activities	(3,100,304,504)	1,737,460,679
Cash Flows from Investing Activities		
Acquisition of Property, Plant and Equipment	(34,485,975)	(121,955,444)
Proceeds from Sale of Property, Plant and Equipment	1,736,230	-
Net Investments in Other Financial Assets	(31,858,426)	(38,684,359)
Interest Received	66,803,684	75,903,220
Net Cash used in Investing Activities	2,195,513	(56,623,471)
Coch Flows from Financing Activities		
Cash Flows from Financing Activities Government Grants Received		
Dividends Paid During the Year	(12,000,000)	(10,000,000)
Borrowings During the Year	6,771,039,645	9,299,899,742
Settlements of Borrowings During the Year	(3,588,197,559)	(10,715,949,860)
Net Cash used in Financing Activities	3,170,842,085	(1,426,050,118)
Net Changes in Cash and Cash Equivalents During the Year	72,733,095	254,787,090
•		
Cash and Cash Equivalents at Beginning of the Year  ( No	590,049,717	335,262,628
Cash and Cash Equivalents at End of the Year 28		590,049,717

 $Figures\ in\ brackets\ indicates\ deductions.$ 

#### 1 Corporate Information

#### 1.1 Reporting entity

The Colombo Commercial Fertilizers Limited (the "Company") is a Limited Liability company incorporated on 04 10 1989 under act No. 17 of 1982and reregistered on 15.07.2011 under the companies Act No. 7 of 2007, and domiciled in Sri Lanka and owned by the Government of Sri Lanka.

The registered office and principle place of business of the company is located at Hunupitiya, Wattala.

#### 1.2 Company

The company primarily involved in importing, blending and marketing fertilizer required for paddy, tea, coconut, rubber and other crops.

#### 1.3 Financial years

The Company's financial reporting period ends on 31st March.

#### 1.4 Date of authorization for issue

The Board of Directors of the Company is responsible for the preparation and presentation of the Financial Statements. The financial statements of the Company for the year ended 31 March 2015 were authorized for issue in accordance with a resolution of the Board of Directors dated November 08, 2014.

#### 1.5 Number of employees

The number of employees of the Company

21	1 ~+	1 /	arch	. 20	115
	LSI.	IVI	larcr	1 20	11.7

31st March 2014

•	<b>Executive Staff</b>	-	19	•	<b>Executive Staff</b>	-	19
•	Clerical & Allied	-	106	•	Clerical & Allied	-	102
•	Labour	-	12	•	Labour	-	12
			137				133

#### 2. Basis of preparation

#### 2.1 Statement of Compliance

The Financial Statements have been prepared in accordance with Sri Lanka Accounting Standards (referred to as SLFRS), issued by The Institute of Chartered Accountants of Sri Lanka (CASL) and the requirements of the Companies Act No. 07 of 2007 and Sri Lanka Accounting and Auditing Standards Act No. 15 of 1995.

#### 2.2 Basis of Measurement

The Financial Statements have been prepared on the historical cost basis, except for the following material items in the statement of financial position

- Land and buildings stated at valuation done on 12.03.2007
- Financial instrument at fair value through profit and loss are measured at fair value
- Defined benefit obligation is measured after actuarially valuing an the present value of the defined benefit of obligation is recorded

#### 2.3 Functional and Presentation Currency

The financial statements are presented in Sri Lankan Rupees,(LKR) which is the functional currency of the Company and used in primary economic environment of in which the entity operates. All financial information presented in Sri Lankan Rupees which has been rounded to the nearest rupees unless stated otherwise

#### 2.4 Use of Estimates and Judgments and Assumptions

The preparation of financial statements in conformity with Sri Lanka Accounting Standards (SLFRS/LKAS) requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

#### 2.4.1 Revaluation of Property, Plant & Equipment

The Company carries its land at revalued amounts with changes in fair value being recognized in other comprehensive income. The Company engaged Government valuer to determine fair value as at 12.03.2007. Further details of the land are explained in Note 20.

#### 2.4.2 Impairment of Non-Financial Assets

Impairment exists when the carrying value of an asset or cash-generating unit (CGU) exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value in use. The fair value less costs to sell calculation is based on available data from binding sales transactions in arm's length transactions of similar assets or observable market prices less incremental costs for disposing of the asset. The value in use calculation is based on a discounted cash flow model.

#### 2.4.3 Retirement Benefits

The cost of defined benefit plan is determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases and mortality rates. Due to the complexity of the valuation and the underlying assumptions and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

#### 2.4.4 Fair Value of Financial Instruments

When the fair value of financial assets and financial liabilities recorded in the Statement of Financial Position cannot be derived from active markets, their fair value is determined using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

#### 3. Summary of Significant Accounting Policies

The accounting policies set out below have been consistently applied to all periods presented in these Financial Statements.

#### 3.1. Foreign Currency

# 3.1.1 Foreign Currency Transactions and balances

Transactions in foreign currencies are initially recorded by the Company at functional currency spot rate at the date the transaction first qualifies for recognition. Monetary assets and liabilities denominated in Property, plant and equipment are tangible items that are held for use in the production or supply of goods or services, for rental to others or for administrative purposes and are expected foreign currencies are retranslated at the functional currency spot rate of exchange at the reporting date. All differences of gains and losses arising on settlement or translation of monetary items are recognized in the statement of comprehensive income.

Translation differences related to changes in amortized cost are recognized in the statement of comprehensive income.

#### 3.2. Property, Plant and Equipment

Property, plant and equipment are tangible items that are held for use in the production or supply of goods and services, for rental to others for administrative purposes and are expected to be used during more than one period.

Items of Property, plant and equipment are measured at cost accumulated depreciation and accumulated impairment losses, if any, whilst land is measured at fair value.

## 3.2.1 Basis of Recognition

Property, plant and equipment are recognized if it is probable that future economic benefits associated with the assets will flow to the Company and cost of the asset can be reliably measured.

#### 3.2.2. Initial Recognition and Measurement

Property, plant and equipment are initially recognized at cost including any costs directly attributable to bringing the assets to the location and condition necessary for it to be capable of operating in the manner intended.

The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use and the costs of dismantling and removing the items and restoring the site on which they are located.

#### 3.2.3 Subsequent Costs

Subsequent expenditure is capitalized only when it is improbable that the future economic benefits associated with the expenditure will flow to the Company. Ongoing repairs and maintenance are expended as incurred.

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#### 3.2.4 Revaluation Model

The Company applies the revaluation model to the entire class of freehold land and buildings. Property plant and equipment were carried at fare valued amount, being their fair value at 12.03.2007 the date of revaluation less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Property, plant and equipment of the Company were carried at revalued amount in the Statement of Financial Position prepared in accordance with SLAS prior to 31 March 2012.

#### 3.2.5 Election of Cost Model

The Company has elected revalued amount of property, plant and equipment except land and buildings as deemed cost at 12.03.2007 the date of the revaluation. Accordingly the property, plant and equipment except land and buildings are stated at deemed cost less accumulated depreciation and any accumulated impairment losses.

The Company measures land and buildings at revalued amounts and changes in fair value was recognized in the statement of equity. The Company engaged Government Chief Valuer to determine fair value of land and buildings in 12.03.2007

# 3.2.6. Derecognition

The carrying amount of an item of property, plant and equipment is derecognized on disposal or when no future economic benefits are expected from its use or disposal. The gain or loss arising from the de-recognition of an item of property, plant and equipment is included in Statement of Income when the item is derecognized. When replacement costs are recognized in the carrying amount of an item of property, plant and equipment, the remaining carrying amount of the replaced part is derecognized.

#### 3.2.8. Depreciation

Depreciation of an asset begins when it is available for use, i.e. when it is in the location and condition necessary for it to be capable of operating in the manner intended by management. Depreciation of an asset ceases at the earlier of the date that the asset is classified as held for sale or the date that the asset is derecognized. Depreciation does not cease when the assets become idle or is retired from active use unless the asset is fully depreciated.

Land is not depreciated; depreciation on other assets is calculated at the following rates on a straight line method over the periods appropriate to the estimated useful lives based on the pattern in which the asset's future economic benefits are expected to be consumed by the Company.

Their estimated useful lives and residual values are reviewed at each reporting date: The estimated useful lives of the current and comparative periods are as follows

Buildings	20 Years
Plant and Machinery	05 Years
Motor Vehicles	05 Years
Office Equipment	05 Years
Office Furniture	10Years
Workshop Tools	05 Years
Lab Equipment	05 Years
Computer Accessories	05 Years

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

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#### 3.2.9 Impairment of Non-Financial Assets

The carrying value of the company's non-financial assets other than inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognized if the carrying amount of an asset or its Cash Generating Unit (CGU) exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGU.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognized immediately in the statement of comprehensive income.

In respect of other assets except goodwill, impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decrease or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined net of depreciation or amortization, if no impairment loss had been recognized.

#### 3.3 Intangible assets

Purchased software that is integral to the functionality of the related equipment is capitalized as part of computer equipment.

#### 3.4 Capital work-in-progress

Capital expenses incurred during the year which are not completed as at the balance sheet date are shown as capital work-in-progress, whilst the capital assets which have been completed during the year and in use have been transferred to property, plant & equipment.

#### 3.5 Current Assets

Assets classified as current in the Statement of financial position are cash and bank balances and those which are expected to be realized in cash during the normal operating cycle or within one year from the Statement of financial position date whichever is shorter.

#### 3.5.1 Inventories - Direct and Mixed Fertilizers

Inventories (Direct and Mixed Fertilizers) are stated at cost minus subsidy amount. Cost is determined using the first-in, first-out (FIFO) method. The cost of mixed fertilizer comprises raw materials, direct labour, other direct costs and related production overheads. Inventories purchased locally are stated at cost. Net realizable value is the subsidized value in the ordinary course of business, less applicable selling expenses.

Packing material and Consumable items are stated at cost

#### 3.6. Financial Instruments

### 3.6.1 Non Derivative Financial Assets

Initial recognition and measurement

Financial Assets are recognized when and only when, the company becomes a party to the contractual provisions of the financial instruments. The company determines the classification of its financial assets at initial recognition. When financial assets are recognized they are measured at fair value plus directly attributable transaction costs, however in the case of financial assets classified at fair value through profit and loss, directly attributable transaction costs are not considered

Classification and Subsequent measurement

At inception a financial asset is classifies in one of the following categories.

- a. Held-to- Maturity Investment
- b. Loans and receivable
- c. At fair value through profit or loss.
- d. Available- for- sale

### 3.6.1.1 Held-to- Maturity Investment (HTM)

HTM investments are non-derivative financial assets with fixed or determinable payments and fixed maturity other than loans and receivables. Investments are classified as HTM if the Company has the positive intent and ability to hold them until maturity and which were not designated as at fair value through profit or loss or as available-for-sale. HTM investments are record under current assets.

### 3.6.1.2 Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and the Company does not intend to sell immediately or in the near term. Loans and receivables are included in current assets, except for maturities greater than 12 months after the end of the reporting period, which are classified as non-current assets. The Company's loans and receivables comprise subsidy receivables, trade and other receivables, repurchase government securities, fixed deposits, prepayments, advances, deposits, loans to employees and cash and cash equivalents in end of the reporting period.

During the financial year there were no assets classified as Fair value through profit and loss and Available for sale.

### 3.6.2. Subsequent Measurement

The subsequent measurement of financial assets depends on their classification as described below:

## 3.6.2.1. Held-to- Maturity Investment (HTM)

HTM investments are measured subsequently at amortized cost using the effective interest method. Amortized cost is computed taking into account the discount or premium on acquisition and transaction costs.

### 3.6.2.2. Loans and receivables

Subsequent to initial recognition, loans and receivables are measured at amortized cost using the effective interest method, less allowances for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the (Effective Interest Rate) EIR. The EIR amortization is included in profit or loss as finance income.

### 3.6.2.3 Derecognisition

The Company derecognizes financial asset when the contractual rights to the cash flows from the financial asset expires, or when it transfers the financial asset in a transaction in which substantially.

all the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Company is recognized as a separate asset or liability in the Statement of Financial Position. On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset transferred), and consideration received (including any new asset obtained less any new liability assumed) is recognized in profit or loss. Company derecognizes a financial liability when its contractual obligations are discharged or cancelled or expired.

### 3.6.3 Impairment of Financial Assets

#### Assets carried at amortized cost

For financial assets carried at amortized cost, the Company assesses at the end of each reporting period whether there are objective evidences exist individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment.

A financial asset is impaired and impairment losses are incurred only if there is objective evidence that an impairment loss has been incurred, as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset that can be reliably estimated. the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate.

For loans and receivables and held-to-maturity investments carried at amortized cost, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the financial assets is reduced and the amount of the loss is recognized in the statement of comprehensive income.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the reversal of the previously recognized impairment loss is recognized in the statement of comprehensive income

The Company considers evidence of impairment for receivables at both specific asset and collective level. All individually significant receivables are assessed for specific impairment. Loans and receivables that are not individually significant are collectively assessed for impairment by grouping together receivables with similar risk characteristics.

In assessing collective impairment the company – uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgments as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than suggested by historical trends.

Losses are recognized in profit or loss and reflected in an allowance account against loans and receivables. When a subsequent event (e.g. repayment by a debtor) causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

### 3.7 Financial Liabilities

#### 3.7.1. Non derivative financial liabilities

### 3.7.1,1 Initial recognition and measurement

Financial liabilities within the scope of SLFRS/LKAS are recognized when and only when the company becomes a party to the contractual provisions of the financial instrument. Financial liabilities are recognized initially at fair value plus in case of financial liabilities which can be classified in to two categories as financial liabilities at fair value through profit and loss and other financial liabilities. Company has classified its financial liabilities in to other financial liability category.

### 3.7.2 Offsetting

Financial assets and liabilities are offset and the net amount presented in the Consolidated Statement of Financial Position when, and only when, the Company has a legal right to set off the recognized amounts and it intends either to settle on a net basis or to realize the asset and settle the liability simultaneously. Income and expenses are presented on a net basis only when permitted under LKASs/SLFRSs, or for gains and losses arising from a group of similar transactions such as in the Company's trading activity.

## 3.8 Trade Receivables

Trade receivables are amounts due from customers for sale of goods in the ordinary course of business. Collection is expected in the normal operating cycle of the business and they are classified as current assets. Trade receivables are recognized initially at fair value, which is the invoice value.

Trade receivables are recognized initially at fair value, which is the invoice value and subsequently measured at the original invoice value less impairment.

The Company assesses at the end of each reporting period whether there is objective evidence that trade receivables are impaired. Objective evidences of impairment for trade receivables could include the Company's past experience of collecting payments, an increase in the number of delayed payments past the maximum credit period of 90 days. Trade receivables are impaired and impairment losses are incurred, only if there is objective evidence of impairment. All trade receivables are assessed individually for impairment.

The model and basis used to assess the trade receivables for impairment is as follows:

Individual Evaluation Model: Following types of trade receivables are reviewed individually to measure the impairment loss.

- i. Multi Purpose Co-operative Societies
- ii. Agrarian Service Centers
- iii. Authorized Dealers
- iv. Government Institutions and Departments

### 3.9 Cash and Cash Equivalents

In the statement of cash flows, cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

# 3.10 Stated Capital

Ordinary shares issued to the General Treasury, General Treasury Government of Sri Lanka are classified as equity.

### 3.11 Trade and Other Payables

The Company's other financial liabilities include borrowings, trade and other payables and bank overdraft. Trade and other payables are recognized initially at fair value, which is the transaction price and subsequently measured at the original invoice value as they are expected to be paid within a short period, such that the time value of money is not significant.

Trade and other payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade and other payables are classified as current liabilities as in the normal operating cycle of the business.

### 3.1 Borrowings

### 3.12.1. Initial recognition

Borrowings are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortized cost using the effective interest method.

## 3.11.2. Subsequent measurement and recognition

The Company classifies on derivative financial liability into the other financial liabilities category. Such financial liabilities are recognized initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities including interest bearing loans and borrowings are measured at amortized cost using the effective interest method. Gains and losses are recognized in profit or loss when the liabilities are derecognized

## 3.12 Borrowing Cost

Borrowing costs are recognized in the statement of comprehensive income in the period in which they are incurred.

### 3.13 Government Grants and subsidy

Grants from the government are recognized at their fair value where there is a reasonable assurance that the grant will be received and the Company will comply with all attached conditions.

Fertilizer subsidies relating to import costs are recognized in the statement of comprehensive income to match them with the costs that they are intended to compensate. Fertilizer subsidies to compensate for import costs already incurred are recognized as subsidy receivable where there is a reasonable assurance that the subsidy will be received.

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Government grants relating to property, plant and equipment are included in noncurrent liabilities as deferred government grants and are recognized in the statement of comprehensive income on a straight-line basis over the expected lives of the related assets.

## 3.13 Corporate tax and differed Taxes

The Company is subjected to income taxes. The Company recognizes liabilities for anticipated taxes based on estimates of taxable income where the final tax outcome may be different from amount that were initially recorded them. This different will be affected to its current and differed income tax. Such difference will impact the current and differed income tax assets and liabilities in the period in which determination is made.

The tax expense for the period comprises current and deferred tax. Tax is recognized in the statement of comprehensive income statement, except to the extent that it relates to items recognized or items recognized directly in equity or in other comprehensive income. In this case, the tax is also recognized in other comprehensive income.

### **3.13.1** Current

The current income tax charge is the expected tax payable or receivable on the taxable income or loss for the year calculated on the basis of the tax rates and tax laws enacted or substantively enacted at the reporting period end applicable for the Company and any adjustment to tax payable in respect of previous years. Current income tax relating to items recognized directly in equity is recognized in equity and not in profit or loss.

Management evaluates periodically where appropriate on the basis of amounts expected to be paid to the tax authorities. With respect to situations in which applicable tax regulations subjected to interpretation and establishes provisions where appropriate

### 3.13.2 Deferred Tax

Deferred tax is recognized in respect of the taxable temporary differences arising between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes or the tax bases of assets and liabilities and their carrying amounts in the financial statements except for;

- (a). the initial recognition of goodwill; or
- (b). the initial recognition of an asset or liability in a transaction which:
  - i. is not a business combination: and
  - ii. at the time of the transaction, affects neither accounting profit nor taxable profit.

Deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit nor loss. Deferred tax is determined using tax rates that have been enacted at the reporting period end date and are expected to apply when the related deferred tax asset is realized or the deferred income tax liability is settled.

Deferred tax assets are recognized only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be utilized.

## 3.14 Employee Benefits

The Company has both defined contribution plans and defined benefit plan

## 3.14.1 Defined Contribution plan

A defined contribution plan is a post-employment benefit plan under which the Company pays fixed contributions into a separate entity. The Company has no legal or constructive obligations to pay further contributions. Obligations for contributions to defined contribution plans are recognized as an employee benefit expense in the income statement in the periods during which services are rendered by employees

### 3.14.2 Employees' Provident Fund

The company and employees contribute 12% and 10% respectively of the salary of each employee to the Employees Provident Fund. Managed by the Central Bank of Sri Lanka.

## 3.14.3. Employees' Trust Fund

The company contributes 3% of the salary of each employee to the Employees' Trust Fund managed by Central Bank of Sri Lanka.

### 3.14.4 Defined benefit plan

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. The company is liable to pay retirement benefits under the Payment of Gratuity Act, No 12 of 1983. The liability recognized in the financial statements in respect of defined benefit plans is the present value of the defined benefit obligation as at the reporting date. The defined benefit obligation is calculated by qualified actuary as at the reporting date using the Projected Unit Credit (PUC) method as recommended by LKAS 19 - "Employee benefits". Such actuarial valuations will be carried out once in every year.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized in the statement of comprehensive income in the period in which they arise.

In respect of any gains and losses arising from actuarial valuation that arise in calculating the Company's obligation in respect of employee benefits, is recognized in other comprehensive income statement and the related staff cost and other cost are recognized in the comprehensive Income statement. The company's liability arising on employees retirement benefits are not funded externally.

### 3.14 5. Short-term employee benefit

Short-term employee benefits obligations are measured on an undiscounted amount expected to be paid for related services provided by the employee.

## 3.15 Provisions and Contingent Liabilities

Provisions for operating expenses are recognized when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic resources will be required from the Company to settle the obligation and amounts can be estimated reliably.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation.

## 3.16 Capital commitments & contingencies

Contingent liabilities are possible obligations whose existence will be confirmed only by the occurrence uncertain future events or present obligations where the transfer of economic benefits is not probable or cannot be reliably measured. Capital commitment and contingent liabilities of the Company are disclosed in the respective notes to the Financial Statements.

### 3.17 Events after the balance sheet date

The materiality of the events after the balance sheet date has been considered and appropriate adjustments and provisions have been made in the financial statements wherever necessary.

All contingent liabilities are disclosed as a note to the financial statements unless the possibility of an outflow of resources is remote.

### 4. Cash Flow Statement

The Cash Flow Statement has been prepared using the "Direct Method" of preparing Cash Flows in accordance with the Sri Lanka Accounting Standard (LKAS 7) "Statement of Cash Flows". Cash and cash equivalents comprise short term, highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value. The cash and cash equivalent include cash in hand, balances with banks, placements with banks, money at call and short notice

### 5. Revenue Recognition

Revenue is measured at the subsidized value received or receivable, and represents amounts receivable for sales of goods, stated net of Nation Building Tax (NBT). The Company recognizes revenue when the amount of revenue can be reliably measured, when it is probable that economic benefits associated with the transaction will flow to the entity and when the cost incurred or to be incurred in relation to the transaction can be measured reliably.

The following specific criteria are used by the Company for the purpose of recognition of revenue.

#### 5.1 Sale of Fertilizer

The Company import and sells direct fertilizers to state agencies designated by government and mixed fertilizers in the wholesale and retail markets. Sales of goods are recognized at the point that the risks and rewards of the goods have passed to the customer. It is the point of dispatch from the store to buyer's vehicles.

### **5.1.1** Interest Income

Interest income is recognized as it accrues in the income statement using effective interest method.

### 5.1.2 Rent Income

Rent income is recognized on an accrual basis over the term of lease.

### 5.4 Gain and Losses on Disposal of Property, Plant and Equipment

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount, revaluation reserve and are recognized in the statement of comprehensive income.

### 5.5 Other Income

Other income is recognized on accrual basis.

### 6. Expenditure

All expenditure incurred in running of the business and in maintaining the property, plant & equipment in a state of efficiency has been charged to revenue in arriving at the profit for the year. For the purpose of presentation of income statement, the Directors are of the opinion that function of expense method present fairly the elements of the company's performance, hence such presentation method is adopted.

Expenditure incurred for the purpose of acquiring, expanding or improving assets of a permanent nature by means of which to carry on the business or for the purpose of increasing the earning capacity of the business has been treated as capital expenditure.

Repairs and renewals are charged to the income statement in the year in which the expenditure is incurred. The profit earned by the company is before income tax expense and after making provision for all known liabilities, impairments and depreciation of property, plant & equipment.

### 7 Withholding tax on dividends (WHT)

Dividends distributed out of taxable profit of the subsidiaries are subject to 10% deduction at source.

### 8 Basic earnings per share (EPS)

The financial statements present basic earnings per share (EPS) for its ordinary shareholders. The basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the company by the weighted average number of ordinary shares outstanding during the period.

## 9. Related party transactions

Disclosure has been made in respect of the transactions in which one party has the ability to control or exercise significant influence over the financial and operating policies/decisions of the other, irrespective of whether a price is charged.

## 9. New accounting standards issued not yet adopted

Standards issued but not yet effective up to the date of issuance of the Company's financial statements are listed below. This listing is of standards and interpretations issued, which the Company reasonably expects to be applicable at a future date. The Company intends to adopt those standards when they become effective.

### 9.1 SLFRS 13-Fair Value Measurement

This SLFRS defines fair value, set out in a single SLFRS a framework for measuring fair value; and requires disclosures about fair value measurements. This SLFRS will become effective for the Company from 1 April 2014. Earlier application is permitted. This SLFRS shall be applied prospectively as of the beginning of the annual period in which it is initially applied. The disclosure requirements of this SLFRS need not be applied in comparative information provided for periods before initial application of this SLFRS.

### 9.2 SLFRS 9- Financial instruments

The objective of this SLFRS is to establish principles for the financial reporting of financial assets and financial liabilities that will present relevant and useful information to

users of financial statements for their assessment of the amounts, timing and uncertainty of an entity's future cash flows. An entity shall apply this SLFRS to all items within the scope of LKAS 39financial instruments - recognition &measurement. The effective date of this standard has been deferred.

In addition to above below listed standards are also been changed, however the application of these standards do not have any impact on the financial statements of the company.

### 10 SLFRS 10-Consolidated financial statements

This standard becomes effective for annual periods beginning on or after1 January 2014.

## 11 SLFRS 11-Joint arrangements

This standard becomes effective for annual periods beginning on or after 1 January 2014.

### 12 SLFRS 12 – Discloser of interest in other entities

This standard becomes effective for annual periods beginning on or after 1 January 2014.

				_	sed in Sri Lankan Rupees) 2014
13	REVEN	NUE		2015	2014
	Gross R	evenue		1,581,875,275	1,052,298,820
	Nation 1	Building Tax (NBT)		(15,603,579)	10,522,990
				1,566,271,696	1,041,775,830
14 a	Subsidy	on Cost of Sales		6,090,601,153	5,365,407,153
		presents the part of treasury grentation of fertilizer subsidy sche		of direct expenses in	ncurred in respect of
14 b	Cost of	Sale			
	Purchas	es	(Note 14.b.1)	7,445,280,640	6,108,287,745
	Direct E	Expenses	(Note 14.b.2)	170,308,660	166,763,810
	Cost of	Production		7,615,589,300	6,275,051,555
	Finish C	Goods as at 01 April		128,571,342	173,460,034
	Stock S	hortage/Excess		(16,497,988)	-
	Stock of	f Fertilizer Donate		(951,434)	-
	Finish C	Goods as at 31 March		(345,190,217)	(128,571,342)
				7,381,521,003	6,319,940,247
	Genera	l Overheads	(Note 14.b.3)	50,747,469	43,683,115
				7,432,268,472	6,363,623,362
	14.b.1	Purchases			
		Import of Fertilizer Value		7,227,791,252	5,987,397,644
		Contact labour wages		36,740,642	32,445,841
		Transport Charges		131,825,995	114,327,053
		Packing Materials		2,452,586	2,997,283
		Exchange Loss		60,441,409	-
		Exchange Gain		(13,971,244)	(28,880,076)
				7,445,280,640	6,108,287,745
	14.b.2	<b>Direct Expenses</b>			
		Labour Charges	Note 14.b.2.1	7,122,151	5,174,596
		Regional Stores Expenditure		83,903,294	95,979,685
		Transport Charges to District F	ertilizer Stores	79,283,214	65,609,528
				170,308,660	166,763,810

Figures in brackets indicates deductions.

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(Expressed in Sri Lankan Rupees)

14.b.2.1 Labour Charges	
	201

		J	2015	2014
		Wages	3,490,521	2,955,646
		Employees Provident Fund	418,863	354,702
		Employees Trust Fund	104,716	88,675
		Over Time & 1/20th Allowance	1,562,172	696,034
		Unutilized Staff Leave & Incentive	18,827	16,128
		Unutilized Medical Leave	248,524	182,671
		Welfare & Medical	137,877	38,240
		Meal Money & Combine Allowance	132,630	24,895
		Incentive Payment	850,522	671,284
		Bonus	157,500	146,321
			7,122,151	5,174,596
14	4.b.3	General Overheads		
		Spare Parts	4,403,977	3,845,145
		Factory Overheads	45,835,952	39,486,999
		Laboratory Overheads	507,540	350,972
			50,747,469	43,683,115
Sı	ubsidy	on Institutional Overheads	227,672,835	164,085,974

This also represents the part of treasury grants given on 78,572 MT @ Rs. 1,500 (Paddy) and 61,008 MT @ Rs. 1,800 (Other Crops) for 2014/15 and on 109,391 MT @ Rs. 1,500 for 2013/14 respectively for cost incurred in relations to the administration for effecting of fertilizer subsidy schemes.

### 15 OTHER INCOME

14.c

	74,372,694	54,675,903
Sale of Fixed Assets	1,736,230	
Dispatch Money Received	37,133,586	24,288,974
Impairment of Debtors	-	7,955,575
Sale of Disposable Items	1,025,528	711,949
Miscellaneous Income	33,098,733	19,987,355
Non Refundable Tender Deposit	741,500	450,650
Rent Received	637,118	1,281,400

(Expressed in Sri Lankan Rupees)

			2015	2014
16	NET FINANACE COST		( 58,808,532)	(48,589,241)
16.a	FINANACE INCOME			
	Interest on Fixed Deposits		28,802,561	36,485,663
	REPO Investments		30,748,409	31,513,374
	Notional tax		3,416,490	3,501,486
	Witholding tax		3,200,285	4,053,963
	Interest from Employees Loans		635,940	348,735
			66,803,684	75,903,220
16.b	FINANACE COST			
	Bank Charges		7,078,031	12,897,699
	Penalty Charges		36,831	14,376,800
	Overdraft Interest		781,413	39,481
	Non Payment of Bill Value Interes	st	98,876	
			7,995,152	27,313,980
17	PROFIT BEFORE TAX		436,529,170	208,984,673
	Profit before tax is stated after chargin	g all expenses including	g followings	
	Deprecation on property plant & equip	ment's (Note 20)	23,520,969	17,952,199
	Auditors remuneration		300,000	300,000
	Director fees and remunerations	(Note 17.1)	1,758,775	2,228,875
	Salaries and wages	(Note 17.2)	61,567,933	54,791,521
	Allowances for Impairment of debtors		1,984,243	-
17.1	Director fees and remunerations			
	Directors Allowance		1,551,275	1,993,075
	Directors Travelling Allowance		207,500	235,800
			1,758,775	2,228,875

			(Expressed in S	Sri Lankan Rupees) 2014
17.2 Salaries and wages				
Executive Staff Remuneration		Note 17.2.1	13,237,660	12,202,707
Clerical Staff Remuneration		Note 17.2.2	47,115,013	41,179,190
Head Office Casual / Trainees Re	muneration	Note 17.2.3	1,215,260	1,409,624
Staff salaries and enumeration for the	he vear ended 3	31.03.2015	61,567,933	54,791,521
	17.2.1	17.2.2	17.2.3	
	EXECUTI VE STAFF	CLERICAL & ALLIED STAFF	CASUAL / TRAINEES	TOTAL
Salaries	7,782,513	23,054,927	854,250	31,691,690
Employees Provident Fund	933,902	2,766,591	102,510	3,803,003
Employees Trust Fund	233,475	691,648	25,628	950,751
Unutilized Short Leave & Incentive	-	172,852	-	172,852
Over Time & 1/20th Allowance	1,200,500	10,237,305	232,872	11,670,678
Unutilized Medical Leave	614,477	1,752,683	-	2,367,160
Welfare & Medical	132,946	751,125	-	884,071
Combine Allowance & Meal Money	47,110	903,914	-	951,024
Incentive Payment	2,090,237	5,766,968	-	7,857,205
Bonus	202,500	1,017,000		1,219,500
Total	13,237,660	47,115,013	1,215,260	61,567,933
Staff salaries and enumeration for t	the year ended	31.03.2014		
Salaries	7,287,365	5 21,507,477	973,910	29,768,752
Employees Provident Fund	874,484	2,583,006	107,566	3,565,056
Employees Trust Fund	218,622	1 645,752	26,891	891,264
Unutilized Short Leave & Incentive		- 166,915	-	166,915
Over Time & 1/20th Allowance	951,577	6,734,309	301,256	7,987,142
Unutilized Medical Leave	560,688	3 1,569,122	-	2,129,810
Welfare & Medical	105,380	540,951	-	646,331
Combine Allowance & Meal Money	18,900	900,540	-	919,440
Incentive Payment	1,925,692	5,295,685	-	7,221,378
Bonus	260,000	1,235,433	<u> </u>	1,495,433
Total	12,202,707	41,179,190	1,409,624	54,791,521

(Expressed in Sri Lankan Rupees)

			2015	2014	
18	Incon	ne Tax Expenses			
	Current Tax Expense		155,210,954	63,454,238	
	Defer	red Tax Charge	(326,822)	32,642,793	
			154,884,132	96,097,031	
	18. 1	Reconciliation Between the Current Tax Expense a	nd the Product of Acco	unting Profit	
		Accounting Profit / (Loss) Before Taxation	436,529,170	208,984,673	
		Interest for Fixed and repo investment	(59,550,970)	(67,999,037)	
		Aggregated Disallowable Items	33,351,392	24,947,772	
		Aggregated Allowable Items	(27,651,377)	(14,865,617)	
		Income from Other Sources	66,167,744	75,554,486	
		Profit / (Loss) from Trade or Business	448,845,959	226,622,277	
		<b>Total Statutory Income</b>	448,845,959	226,622,277	
		Assessable Income / Taxable Income	448,845,959	226,622,277	
		Tax Charged at Statutory Tax Rate of 28%	125,676,869	63,454,238	
		Under Provision of Income Tax	29,534,085		
		Current Tax on Ordinary Activities for the Year	155,210,954	63,454,238	
19	Earnin	gs Per Share			
		Earnings Per Share is calculated by dividing the neolders by the weighted average number of ordinary shares	=	-	
19 a	Amoun	nt used as the Numerator			
	Net Pro	ofit Attributable to Ordinary Shareholders (Rs.)	281,645,038	112,887,642	

Figures in brackets indicates deductions.

**Basic Earnings per Share** 

Number of Ordinary Shares used as the Denominator

Weighted Average number of Ordinary Shares in issue

10,000,000.000

11.29

10,000,000.000

28.16

20

# Notes to the Financial Statements for the year ended 31 March 2015

(Expressed in Sri Lankan Rupees)

Cost	Land	Buildings	Plant and Machinery	Motor Vehicles	Furniture and Fittings	Office Equipment	Total
Balance as at 31 March 2013	90,000,000	131,623,886	15,773,397	46,426,503	4,260,227	7,349,512	295,433,52
Additions	-	120,766,634	671,422	-	130,110	387,279	121,955,44
Disposals	_	_	_	_	_	_	
Balance as at							
31 March 2014	90,000,000	252,390,520	16,444,818	46,426,503	4,390,336	7,736,791	417,388,969
Additions	-	6,091,738	11,565,602	14,885,000	892,750	1,050,885	34,485,97
Disposals	-	-	(5,206,500)	(675,000)	-	-	(5,881,500
Balance as at							
31 March 2015	90,000,000	258,482,258	22,803,920	60,636,503	5,283,086	8,787,676	445,993,44
Depreciation							
Balance as at							
31 March 2013	-	32,947,575	12,248,146	21,608,352	807,865	3,879,529	71,491,46
Charge for the							
Year	-	9,341,099	363,636	6,973,875	842,921	430,667	17,952,19
Disposals	-	-	-	-	-	-	
Balance as at							
31 March 2014	-	42,288,674	12,611,782	28,582,228	1,650,786	4,310,196	89,443,66
Charge for the Year	_	12,679,593	1,764,321	7,674,964	470,441	931,650	23,520,96
		12,077,575			170,111	751,050	
Disposals	-	-	(5,206,500)	(675,000)	-	-	(5,881,500
Balance as at 31 March 2015		54,968,267	9,169,603	35,582,192	2,121,227	5,241,846	107,083,13
Net Carrying Values	i					2015	2014
Land						90,000,000	90,000,00
Buildings				5%		203,513,991	210,101,84
Plant and Machinery				20%		13,634,318	3,833,03
Motor Vehicles				20%		25,054,311	17,844,27
Furniture and Fittings	S			20%		3,161,860	2,739,55
Office Equipment				10%		3,545,830	3,426,59
						338,910,309	327,945,30
						(182,228)	

(Expressed in Sri Lankan Rupees)

## 20 Property, Plant and Equipment Contd...

Land and property situated at Hunupiitya has not yet been vested to CCF. Land of district fertilizer stores located at Seepukulum used for operational activities is not recognized under property, plant and equipment as ownerships or leasing arrangements of such assets are not clear. CCF have constructed and owned stores building only at Seepukulum. The land has not yet been vested to CCF, thus the value of the land is not appearing in PPE.

## 20.1 Cost of fully depreciated property, plant and equipment which are still in use

	As at	As at
	31-03-2015	31-03-2014
Plant and equipment	9,321,198	14,459,173
Motor vehicle	8,520,500	11,557,126
Office equipment	3,495,906	3,208,821
	21,337,604	29,225,120

## Work in progress

At Cost	As at 31-03-2014	Additions	(Disposals)	As at 31-03-2015
	1,078,857	<u>-</u>		1,078,857
	1,078,857	-		1,078,857

# 22 CATEGORIES OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The carrying amount of the financial assets and liabilities reported in the statement of financial position are as follows,

The Carrying Values of Financial Assets	and Liabilities.		
		2015	2014
Loans and Receivables			
Trade and Other Receivables	Note 24	17,001,876,435	14,415,302,158
Employees Loans and Advances	Note 25	11,872,818	9,542,247
Other Financial Assets	Note 27	364,874,542	333,016,116
Cash and Cash Equivalents	Note 28	662,782,813	590,049,718
		18,041,406,608	15,347,910,239
The loans and receivables are stated at carry	ing values as their c	arrying value approximates	s the fair value.
	C	7_0	
TOTAL FINANCIAL ASSETS		18,041,406,608	15,347,910,239
TOTAL FINANCIAL ASSETS FINANCIAL LIABILITIES		-	
		-	
FINANCIAL LIABILITIES	Note 34	-	
FINANCIAL LIABILITIES Other Financial Liabilities		18,041,406,608	15,347,910,239
FINANCIAL LIABILITIES  Other Financial Liabilities  Interest Bearing Borrowings	Note 34	18,041,406,608 12,482,741,827	9,299,899,742

Figures in brackets indicates deductions.

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(Expressed in Sri Lankan Rupees)

			2015	2014
23 23 A	Inventories and other consumables Inventories			
	Fertilizers		345,190,217	128,571,342
	Packing Materials		3,359,982	1,958,133
			348,550,198	130,529,475
23 B	Other consumables			
	General Stores Items		5,864,409	6,308,544
	Stationery		1,641,898	1,505,669
			7,506,307	7,814,213
			356,056,506	138,343,689
24	TRADE DEBTORS AND OTHER REVEIVABLES			
	Trade Receivable		56,347,863	52,729,313
	Less: Impairment of Trade receivable		25,761,062	23,776,819
	Net Trade Receivable		30,586,801	28,952,494
	Other Receivables Not	e 24.1	16,971,289,634	14,386,349,664
			17,001,876,435	14,415,302,158
	The ageing of the trade receivables are as follows			
	Up to 3 Months		6,425,759	271,918
	3 to 6 Months		39,664	-
	More than One Year		49,882,440	52,457,395
			56,347,863	52,729,313
	Trade receivables have been tested for impairment. uncollectible are treated as impaired and adjustments ha as stated in note 3.8			
	The Details of the Trade Receivables			
	Multi-Purpose Corporative Society		1,085,341	1,106,341
	Farmers Association		911,685	83,595
	Agrarian Service Centers		11,791,091	6,244,180
	State institution		8,076,017	17,273,941
	State institution  Authorized Dealers		8,076,017 34,483,728	17,273,941 28,021,256

(Expressed in Sri Lankan Rupees)

24.1	Other Receivables	2015	2014
	From General Treasury - Subsidies Paddy	13,690,435,225	13,346,029,865
	From General Treasury - Other crops	3,054,320,647	881,265,592
		16,744,755,872	14,227,295,457
	From General Treasury - Interest	158,413,236	143,349,526
	Ceylon Shipping Corporation Ltd	2,582,823	244,263
	Rent Receivable	599,918	774,000
	CCF Welfare Society - Loan	20,000	20,000
	Fixed Deposit Interest Receivable	10,397,478	12,733,962
	A Bour & Co. (Pvt) Ltd. A/C	240	1,923,656
	Third Party Deduction	8,800	8,800
	Sundry Debtors	5,047,893	-
	Medical Insurance Cover	971,273	-
	Ceylon Fertilizer Company Ltd	93,109	-
	Welfare society & Death Donation	37,217	-
	Security Deposits for Import of Fertilizer A/C	48,361,775	
		16,971,289,634	14,386,349,664
25	<b>Employees Loans and Advances</b>		
	Distress Loans	11,330,118	9,042,497
	Festival Advance	477,700	434,750
	Special Loan :-	65,000	65,000
		11,872,818	9,542,247
	Letter No PE/CON/100/EST dated 01.05.2011 issued by Enterprises and as in accordance with Para 3.8 in chapt public administration circular no 26/97 dated at 19.11.97 If the interest rate of 4.2% the rate at which the loans had interest rate for employees working at Public sector entities	er XXVI in Establishment of Personal loans are measured ave been granted is consider	Code amended by at fair value using
26	Deposits and Advances		
	Deposits	918,538	557,674
	Advance and Pre Payment	13,979,641	3,708,358
		14,898,179	4,266,032

(Expressed in Sri Lankan Rupees)

27	Other Financial Assets		2015	2014
21	Fixed Deposits		364,874,542	333,016,116
			364,874,542	333,016,116
		<del>-</del>	201,001,001	
28	CASH AT BANK Favorable Balances			
	Cash in Hand		22,765	22,765
	Regional Stores Contingency Fund	i	2,279,468	2,347,306
	Repo's		602,000,000	568,000,000
	Cash at Bank		58,480,580	19,679,647
			662,782,813	590,049,718
	People's Bank Corporate Branch A/C N	Jo 004100170211270	46,476,017	8,415,468
	People's Bank Corporate Branch A/C N	To 004100160204816	486,649	-
	People 'S Bank Wattala A/C No 222100	0160976544	682,006	5,589,111
	Bank Of Ceylon - Wattala A/C No 13.	5670	10,835,908	5,675,069
			58,480,580	19,679,647
	Cash and Cash Equivalents for the P Statement	urpose of Cash Flow	662,782,813	590,049,718
29	Issued and fully paid			
	Number of Ordinary Shares		10,000,000	10,000,000
	Value (Rs.)		100,000,000	100,000,000
30	Capital Reserve		1,683,685	1,683,685
31	Reconstruction And Revaluation Re	serve		
	Capital Reserve	31.1	122,262,785	122,262,785
	Revaluation Reserve 2007	31.2	105,668,272	105,668,272
	Revenue Reserve	31.3	61,016,519	61,016,519
			288,947,576	288,947,576

(Expressed in Sri Lankan Rupees)

### 31.1 Revaluation Reserve - Year 2000 Rs.122,262,785

Assets were re valued as at 14.02.2000 by chief value, Valuation department for Rs. 140,000,000 The book Value of the assets as at 31.03.1993, according to Audited balance sheet was Rs. 17,737,215. Since then no any records to show the value of assets

#### 31.2 Revaluation Reserve 2007 Rs. 106.893,272

Revaluation of fixed assets in March 2007 generated this revaluation reserve amounting to Rs. 103,118,963

### 31.3 Revenue Reserve 1997 Rs. 61,016,519

A unidentified difference of Rs. 237,451,804 between total assets and total liabilities were revealed In the reconstructing of the balance sheet as at 20.01.1997. After eliminating revaluation reserve of 122,262,785 the balance of Rs 115,189,019 has been transferred to a Revenue Reserve. Current liabilities and current assets relating to previous periods that are revealed and settled later also have been adjusted to this Revenue Reserve account. Thus suspense balance of Revenue Reserve has reduced to Rs. 61,016,519.

The revaluation reserve relates to the revaluation surplus of property, plant and equipment, once the respective revalued assets have been disposed, portion of revalued surplus is transferred to retained earnings.

;	Retir	rement Benefits Obligation			_
				2015	2014
	Balaı	nce as at 01 April		9,179,603	6,421,801
	Expe	nses Recognized in Comprehensive Income	(Note 32.1)	2,882,050	2,882,050
	Paym	nents made during the year		(148,983)	(124,248)
	Adjustments in Retained Earning at the Date of Transition to SLFRSs				
	Balar	nce as at 31 March		11,912,670	9,179,603
	32.1	Expense Recognized in Comprehensive Incom	e		
		Current Service Cost		590,559	590,559
		Interest Charge for the Year		706,359	706,359
		(Gain) / Loss Arising From Changes in the Assu	mptions	1,585,132	1,585,132
				2,882,050	2,882,050

These assumptions are developed by independent actuarial consultants are based on the management's best estimates of variables used to measure the retirement benefits obligation adopting Projected Unit Credit Method

The principal assumptions used are as follows.		
Morality	67/70	67/70
Discount Rate [%]	11	11
Future Salary escalation rate [%]	2	2
COLA rate [%]	Fixed	Fixed
SPA rate [%]	15	15
Staff Turnover Factor [%] - up to 50 yrs	1	1
- over 50 yrs	0	0
Retirement age [Yrs]	60	60

Figures in brackets indicates deductions.

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(Expressed in Sri Lankan Rupees)

33	Deferred Taxation	2015	2014
	Balance as at 01 April	53,028,316	20,385,523
	(Charge) / Reverse for the Year	(326,822)	32,642,793
	Adjustments in Retained Earning at the Date of Transition to SLFRSs		
	Balance as at 31 March	52,701,495	53,028,316
33.1	The Analysis of Deferred Tax Assets and Liabilities Deferred Tax Liability		
	From Accelerating Depreciation	63,250,140	62,256,115
		63,250,140	62,256,115
	Deferred Tax Assets		
	From Retirement Benefits Obligation	3,335,548	2,570,289
	From Impairment Provisions - Trade Debtors	7,213,097	6,657,509
		10,548,645	9,227,798
		52,701,495	53,028,316

Deferred tax assets are recognized for provision for retirement benefits obligation, impairment provision for trade and other receivables and non- moving stocks to the extent that the realization of the related tax benefits through future taxable profits are probable and deferred tax liabilities are recognized for accelerating depreciation and revaluation surplus.

### 34 Interest Bearing Borrowings

### **Settlement Fall Due More than One Year**

	Long Term Loan	1,472,280,899_	5,005,000,899
		1,472,280,899	5,005,000,899
	Settlement Fall Due Within One Year		
	Short Term Loan	7,477,780,928	762,218,843
	Long Term Loan	3,532,680,000	3,532,680,000
		11,010,460,928	4,294,898,843
		12,482,741,827	9,299,899,742
34. 1	Movement of the Loan		
	Balance as at 01 April	9,299,899,742	10,715,949,860
	Obtained During the Year	6,771,039,645	11,691,945,899
	Settlements Made During the Year	(3,588,197,559)	(13,107,996,017)
	Balance as at 31 March	12,482,741,827	9,299,899,742

(Expressed in Sri Lankan Rupees)

			2015	2014
35	Trade and Other Payables			
	Trade Payables	Note 35.1	4,419,000,444	4,755,545,149
	Other Payables	Note 35.2	1,609,873	3,134,472
			4,420,610,316	4,758,679,621
35.1	Trade Payables			
	Bills Payable on L/C		4,419,000,444	4,755,545,149
			4,419,000,444	4,755,545,149
35.2	Other Payable			
	Audit Fees		632,679	603,629
	Ceylon Fertilizer Company Ltd		-	2,054,756
	Interest Payable -Treasury		-	241,964
	Others		-	200,350
	E.P.F. Payable		856,012	-
	E.T.F. Payable		116,729	-
	Stamp fees payable		(2,500)	(3,476)
	Union Fees Payable		(60)	40
	Welfare society & Death Donation		-	37,208
	Medical Insurance Claim		7,014	
			1,609,873	3,134,472

## 36 Dividend Payable

As per LKAS dividend should not be provided as dividend is not obligatory event that exists at the end of the reporting period. The dividend should be disclosed in the notes to the financial statements However as per treasury directions all government entities are to be provided dividend to the General Treasury

## 37 Deposits and Advances Received

Employee Security Deposit	840,000	840,000
Refundable Deposits	5,704,121	9,559,903
Customer Deposits & Over Received	12,439,316	10,082,421
	18,983,437	20,482,324

			(Expressed in Sri Lankan Ru	
			2015	2014
38	Statutory Payables			
	Current Taxation	(Note 38.1)	94,060,094	251,421,644
	NTB		1,104,416	11,016,715
	PAYE		(57,077)	(40,800)
			95,107,433	262,397,559
38.1	Current Tax			
	Balance at 01 April		251,421,644	268,418,195
	Charge for the Year		125,676,869	63,454,238
	Payments Made - Self A	Assessment	(25,000,000)	(25,000,000)
	Payments Made - to Se	ttle the Previous Liability	(280,955,729)	(47,895,340)
	Set-off Against the Tax	Credits - WHT	(3,200,285)	(4,053,963)
		- Notional tax	(3,416,490)	(3,501,486)
	Under Provision of Inco	ome Tax	29,534,085	
	Balance at 31 March		94,060,094	251,421,644
39	Accrued Expenses			
	Accrued Expenses		21,882,848	37,293,789
			21,882,848	37,293,789

## 40 Capital and Other Commitments

CCF has not entered into contracts with any parties for constructions for other capital commitment.

### 41 Events Occurring after Reporting Period

There were no events occurred, which required adjustments or disclosure in these financial statements between the 31 March reporting date and the date of authorization.

### 42 Contingent liabilities

- a The Company has contingent liabilities in respect of legal claims arising in conducting its ordinary course of business. Management is of the opinion that these claims can be successfully defended thus possibility of an outflow of resources for their settlement is remote. This evaluation is consistent with legal advices of the years, no provision has been made for such legal claims
- b The Inland Revenue Department has issued assessment notices charging penalties of Rs. 357,589 for 2003/04, Rs. 6,080,959 for 2006/07, Rs.45, 362 2007/08 and Rs. 9,486,657 for 2009/10. The management is negotiating with the department for waved of the penalties and in the view that penalties could be get waved off.
- c Transport charges to transport from CCF stores to miscellaneous Agrarian Services Centers and outstation CCF stores for a total sum of Rs. 3,522,255.43 has not been claimed from the year 2009 up to 2013 for unforeseen reason. CCF Ltd believes that these transporters will not lodge their claim in future for the recovery of the said amount. Since they have not been lodged their claim so far or submitted their bills for the payment, CCF ltd believe that this unaccounted amount shall not be paid.

(Expressed in Sri Lankan Rupees)

A case was filed during the year 2008 against CCF Ltd, claiming damage/ loss incurred to 'MS Midgulf International Pvt Ltd' Cyprus for a sum of Rs. 1,736,640,000/- in respect of the supply of 12,000 MT TSP fertilizers. This was due to the non-establishment of letter of credit for this supply bidder has filed case against CCF Ltd. This case was taken up at the Commercial High Court, Colombo and subsequently transferred to the Arbitration center for hearing. Currently this case has been hearing at the Arbitration center.

## 43 Contingent assets

a Vessel MV 'Lok Pratap' carried 11,400 MT MOP during April 2011 had completed discharging with 597 MT MOP short. In this regard CCF Ltd has filed a case against this vessel owner the Shipping Corporation of India to recover the loss incurred to CCF Ltd. This case is currently before the Court of Law for hearing.

### 44 Related Party Disclosures

A related party is a person or entity that is related to the entity that is preparing its financial statements (referred to as the 'reporting entity. The Company's related parties include Government of Sri Lanka, State-Owned Enterprises, their related entities and key management personnel.

# **Transactions with Key Management Personnel**

According to the Sri Lanka Accounting Standards LKAS.24 "Related Party disclosures" Key Management Personnel are those having responsibility for planning, directing and controlling the activities of the entity directly or indirectly. Accordingly, the Board of Directors has been classified as Key Management Personnel.

Transactions with Key Management				
Personnel are given below	V•	2014 / 15	2013 / 14	
Directors allowances		1,551,275	1,993,075	
Name of the Related	Nature of			
Party	Transactions			
Government of Sri Lanka	Subsidies Received out of	-	-	
	Sales of Goods	1,581,875,275	1,052,298,820	
State-Owned Enterprises	Loans borrowed	6,771,039,645	11,691,945,899	
	Settlements of Loans	(3,588,197,559)	(13,107,996,017)	
	Investments In Fixed Deposits			
	Investment during the year	-	-	
	Interest Received	59,550,970	67,999,037	
	Current Accounts	58,480,580	19,679,647	
Other Government Related Entities	Recoveries of Trade Receivables	2,582,823	244,263	

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### 45. Financial Instruments

## 45.1 Risk Management

The Company's principal financial liabilities comprise of loans and borrowings and trade and other payables. The main purpose of these financial liabilities is to finance the Company's operations and to provide guarantees to support its operations. The financial instruments of the company comprise of investments in term deposits and government securities, bank deposits, and short-term bank borrowings. The company also has trade receivables & payables and subsidy receivables arising from its core business activities. The main purpose of investment in short- term deposits and short-term borrowings are to raise and maintain liquidity for the operations.

Therefore, the Company is exposed to

- i. Credit risk
- ii. Market risk and
- iii. Liquidity risk.

## 45.2 Risk Management Framework

The Company's Board of Directors oversees the management of these risks. The company's senior management committee advises on financial risks and the appropriate financial risk governance framework for the Company.

The senior management committee provides assurance to the Company's Board of Directors that the Company's financial risk-taking activities are governed by appropriate policies and procedures and that financial risks are identified, measured and managed in accordance with Company policies. The Board of Directors reviews and agrees policies for managing each of these risks which are summarized below:

### 45.2.1. Credit Risk

Credit risk is the risk of financial loss to the Company, if a customer or counterparty fails to meet its contractual obligations, and arises principally from the Company's receivables from customers subsidy receivables from the General Treasury and investment securities from deposits held with banks and financial institutions, cash and cash equivalents (excluding cash in hand), .

### Exposure to Credit Risk Company

The maximum risk exposures of financial assets that are subject to credit risk are equal to their carrying amounts. Following table depicts the maximum risk exposure of financial assets reporting dates

Risk Exposure to line items	31/03/2015	31/03/2014
Trade Receivables	30,586,801	28,952,494
Subsidy receivables from the General Treasury	16,744,755,872	14,227,295,457
Deposits held with Banks	364,874,542	333,016,116
Cash and cash equivalents	662,782,813	590,049,718
	17,803,000,028	15,179,313,785

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### 45.2.1.1 Trade Receivables

The company trades mainly with Agrarian Service Centers, State Entities, Multipurpose corporative societies and authorized dealers. The management evaluates the credit worthiness of authorized dealers based on the past experience and other factors such as financial guarantees from them. In addition, outstanding balances are monitored on an ongoing basis by the management.

The age analysis of the company's trade receivables portfolio is as follows:

Aging of	Receivables (Rs.)		
Receivables	As at 31.03.2015	As at 31.03.2014	
Up to 3 Months	6,425,759	271,918	
3 to 6 Months	39,664		
6 to 12 Months			
More than One Year	50,492,440	52,457,395	
	56,957,863	52,729,313	

The company adopted the policy for reviewing debtors for their impairment and estimates losses incurred in respect of trade receivables. According to the impairment policy adopted, each specific customer is reviewed individually to measure the impairment loss. Note 26 to the financial statements illustrate the status of trade receivables and impairment losses recognized in relation to trade receivables.

### 45.2.1.1.2Subsidy Receivables

Under the fertilizer subsidy scheme CCF has to sell the main paddy fertilizer for Rs. 7,000 per MT and other fertilizer at Rs. 24,000 per MT. The difference between imported cost plus margin for operational expenses are reimbursed by the General Treasury The subsidy receivable is expected to recover within a period of 180-270 days. The company's exposure to credit risk arises from default in meeting contractual obligation of the General Treasury, with a maximum exposure equal to the carrying amount of the receivables.

### 45.2.1.1.3 Other Financial Assets

Credit risk arising from other financial assets of the company comprises deposits held with banks and financial institutions, cash and cash equivalents. The company's exposure to credit risk arises from default in meeting contractual obligation of contractual parties, with a maximum exposure equal to the carrying amount of these financial instruments. The company manages its credit risks with regard to these financial instruments by mainly placing its fund with state financial institutions and other government institutions.

## 45.2.3Market Risk

Market risk' is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk.

The Company has considered internal and external factors which are critical in managing the business in carrying out the marketing operation. Internal factors are products, ordering, warehousing and distribution. The identified external factors are competition, legal and environment. Internal elements are captured through the process audits, while the external risks are captured through enhanced training programs.

### 45.2.3.1. Currency Risk - Foreign Exchange Risk

The company is sensitive to the fluctuations in exchange rates and is principally exposure to currency risk arising from fluctuations in the value of US Dollar (USD) against the Sri Lankan Rupee after Central Bank of Sri Lanka allowed the Sri Lanka Rupees to freely float against USD during the reporting period. The company's functional currency in respect of imports fertilizers is USD however settlements of imports are made through rupee accounts.

Foreign Exchange losses and gains were as follows:

		Year ended31.03.2015
Exchange Loss	Rs.	(78,534,982)
Exchange Gain	Rs	13,971,244

The following significant exchange rates were applied during the year:

	Average Rate		Reporting Date – Spot Rate	
Year	2015	2014	2015	2014
1 USD = LKR	133.49	132.60	134.73	132.17

## 45.2.3.2Interest Risk

Interest rate risk is the risk to the Company's earnings and economic value of equity ("EVE") arising from adverse movements in interest rates. The company's exposure to interest risk is the changes in market interest rates relate to the interest bearing borrowings with a fixed interest rate and bank deposits.

Interest rate risk is the exposure of a company's financial condition to adverse movements in interest rates. Accepting this risk is a normal part of operation of a company and can be an important link to profitability,

Interest Bearing Borrowings amounting as at 31.03.2015 - was Rs. 12,482,741,827 (31.03.2014 –Rs. 9,299,899,742.) That carried interest at fixed rates. The company has bank balances including term deposits placed with state banks. The company monitors interest rate risk by actively monitoring interest rate movements. Company's currency risk exposure is remains in terms of usance bills guaranteed by the General Treasury

### 45.2.3.3Liquidity Risk

Liquidity risk is the risk of not having sufficient funds to meet its financial commitments in a manner. As they fall due. The company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient cash to meet its liabilities when due, under both normal and unexpected conditions, without incurring unacceptable losses.

### 45.2.3.4Operational Risk

Operational Risk is the risk of direct or indirect losses incurred due to inadequate internal processes, systems, human failures and or external events other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behavior. The majority of losses that have operational risk are due to weakness in internal control framework.

# CORPORATE INFORMATION

• Name of the Company - Colombo Commercial Fertilizers Limited.

## • Legal Form

The Colombo Commercial Fertilizers Limited is a Limited Liability company incorporated on 04-10-1989 under act No. 17 of 1982and reregistered on 15-07-2011 under the companies Act No. 7 of 2007, and domiciled in Sri Lanka an downed by the Government of Sri Lanka.

• Company Registration No. - PB 1631

• Income tax Payer Identification No.- 294000194

• Vat registration No - 2940001947000

# • Registered office & warehouse complex

Dalupitiya Road, Hunupitiya, Wattala

• Bankers - 1. Peoples' Bank - Corporate Branch

2. Peoples' Bank - Wattala.

3. Bank of Ceylon - Wattala.

• Secretaries - Mr. S.P.Morawaka

• Auditors - Auditor General

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